



## 2023 Actual (unaudited) vs 2023 Budget

	MTD April 2023			YTD April 2023		
Notes	April	Budget	Variance	April	Budget	Variance
<b>Revenue</b>						
Promotion Revenue	\$ 121,833	\$ 135,000	\$ (13,167)	\$ 389,524	\$ 378,000	\$ 11,524
Individual Contributions (incl. telemarketing)	19,257	24,239	(4,982)	88,938	108,956	(20,018)
SOI Grants	14,736	-	14,736	277,236	262,500	14,736
Corporate Contributions	27,552	25,000	2,552	63,366	83,000	(19,634)
Program Revenue	5,834	-	5,834	24,400	16,500	7,900
State of Iowa Appropriation	-	-	-	-	-	-
Civic Contributions	27,825	-	27,825	38,082	3,500	34,582
National Games	-	-	-	-	-	-
Other Combined	4,605	-	4,605	5,270	-	5,270
<b>Total Cash Revenues</b>	<b>221,642</b>	<b>184,239</b>	<b>37,403</b>	<b>886,815</b>	<b>852,456</b>	<b>34,359</b>
Investment income	1,514	-	1,514	9,517	-	9,517
Gain (Loss) on Investments	213	-	213	49,366	-	49,366
<b>Investment income</b>	<b>1,726</b>	<b>-</b>	<b>1,726</b>	<b>58,883</b>	<b>-</b>	<b>58,883</b>
In Kind Revenue	-	-	-	-	-	-
<b>Total Revenue</b>	<b>223,369</b>	<b>184,239</b>	<b>39,130</b>	<b>945,698</b>	<b>852,456</b>	<b>93,242</b>
<b>Expenses</b>						
<i>Development Expenses</i>						
Development Payroll	23,709	23,601	(108)	84,616	94,404	9,788
Promotion Expenses	10,960	14,500	3,540	102,368	74,500	(27,868)
Other Combined	4,604	4,142	(462)	17,737	16,584	(1,153)
<b>Total Development Expenses</b>	<b>\$ 39,273</b>	<b>\$ 42,243</b>	<b>\$ 2,970</b>	<b>\$ 204,721</b>	<b>\$ 185,488</b>	<b>\$ (19,233)</b>
<i>Program Expenses</i>						
Program Payroll	70,902	75,398	4,497	288,708	301,593	12,885
Program Expenses	80,239	36,500	(43,739)	373,387	313,720	(59,667)
National Games (incl Team Iowa)	-	-	-	-	2,500	2,500
Other Combined	25,572	17,825	(7,747)	61,862	91,082	29,220
<b>Total Program Expense</b>	<b>\$ 176,713</b>	<b>\$ 129,723</b>	<b>\$ (46,989)</b>	<b>\$ 723,958</b>	<b>\$ 701,695</b>	<b>\$ (15,063)</b>
<i>Admin Expenses</i>						
Admin Payroll	6,344	6,185	(159)	25,665	24,741	(923)
Audit Fees	5,650	-	(5,650)	5,650	-	(5,650)
Investment Management Fees	-	210	210	694	840	146
Other Combined	1,176	1,033	(143)	7,118	4,484	(2,634)
<b>Total Admin Expense</b>	<b>\$ 13,170</b>	<b>\$ 7,428</b>	<b>\$ (5,741)</b>	<b>\$ 39,127</b>	<b>\$ 30,065</b>	<b>\$ (9,062)</b>
<b>Total Cash Expenses</b>	<b>\$ 229,156</b>	<b>\$ 179,395</b>	<b>\$ (49,761)</b>	<b>\$ 967,806</b>	<b>\$ 917,248</b>	<b>\$ (43,358)</b>
Program In Kind	-	-	-	-	-	-
Development In Kind	-	-	-	-	-	-
<b>Total Inkind Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
Depreciation Expense	\$ 11,109	\$ 13,000	\$ 1,891	\$ 45,235	\$ 52,000	\$ 6,765
<b>Total Expenses</b>	<b>240,265</b>	<b>192,395</b>	<b>(47,870)</b>	<b>1,013,041</b>	<b>969,248</b>	<b>(36,593)</b>
<b>Net Income</b>	<b>\$ (16,896)</b>	<b>\$ (8,156)</b>	<b>\$ (8,740)</b>	<b>\$ (67,343)</b>	<b>\$ (116,792)</b>	<b>\$ 49,449</b>