



2021 Organizational Budget

<u>REVENUE</u>	<u>2021 Budget</u>
Contributions-Civic Clubs	\$ 45,000
Contributions-Corporate	234,000
Contributions-Foundations	-
Contributions-Individuals	70,000
Contributions-Royalty Income	-
Contributions-Telemarket	108,000
Contributions-Direct Mail	230,000
Promotions Revenue	747,100
Program Revenue	-
Grants	532,000
Other Income	-
TOTAL CASH REVENUES	1,966,100
Investment Income	-
In-Kind Donations	-
TOTAL REVENUE	\$ 1,966,100

<u>EXPENSES</u>	<u>Program</u>	<u>Development</u>	<u>Administrative</u>	<u>Total</u>
Area Compensation	\$ -	\$ -	\$ -	\$ -
Accounting Expenses	-	-	-	-
Audit Fees	-	-	17,500	17,500
Automobile Expenses	7,168	1,726	106	9,000
Awards	-	-	-	-
Bank Charges\Interest Expense	956	230	2,040	3,226
Big 12 Expenses	2,500	-	-	2,500
Board of Director Expense	796	192	12	1,000
Building Interest	-	-	-	-
Building Maintenance	17,920	4,316	264	22,500
Conferences & Meetings	-	-	-	-
Criminal Background Checks	1,200	-	-	1,200
Dues & Subscriptions	6,451	1,554	95	8,100
Equipment Lease & Repair	1,051	253	16	1,320
Fundraising	-	4,800	-	4,800
General Program Supplies	10,200	4,500	-	14,700
Hotels/Meals/Incidentals	3,823	537	33	4,393
Insurance	36,318	8,746	536	45,600
Investment Management Fees	-	-	5,200	5,200
Legal Fees	2,389	575	35	3,000
Liability Insurance	-	-	-	-
Long Range Planning	-	-	-	-
Office Supplies	1,959	472	29	2,460
Permits & Licenses	478	115	7	600
Postage & Shipping	4,779	1,151	70	6,000
Printing	4,779	1,151	70	6,000
Program Expenses	173,005	-	-	173,005
Unified Champion Schools	282,250	-	-	282,250
Promotion Expenses	-	152,400	-	152,400
Public Education	24,000	-	-	24,000
Public Relations	-	7,200	-	7,200
Salaries and Benefits	601,322	193,737	57,686	852,745
SOI Accreditation Fee	46,800	-	-	46,800
Supplies for Staff	-	-	180	180
Team Iowa Expenses	-	-	-	-
Computer and Maintenance	17,203	4,143	254	21,600
Telemarket Expenses	-	34,800	-	34,800
Telephone/FAX/Internet	4,779	1,151	70	6,000
Training & Consulting	956	230	14	1,200
Utilities	15,674	3,775	231	19,680
Professional Development	1,200	-	-	1,200
Torch Run Conference	-	-	-	-
Volunteer Recruitment	10,353	-	-	10,353
TOTAL CASH EXPENSES	\$ 1,282,779	\$ 428,348	\$ 84,485	\$ 1,795,612
In Kind Contributions	-	-	-	-
Volunteer Hours Donated	-	-	-	-
Depreciation Expense	67,858	16,341	1,001	85,200
TOTAL CASH and NON-CASH EXPENSES	1,350,637	444,689	85,485	1,880,812
INCREASE IN NET ASSETS				\$ 85,288