

Special Olympics Iowa, Inc.
Statement of Activities
For the Eight Months Ending August 31, 2016

Run Date: September 8, 2016

	<u>Current Month</u> <u>This Year</u>	<u>Year to Date</u> <u>This Year</u>	<u>Ratio</u>	<u>YTD Budget</u> <u>This Year</u>
REVENUE				
3110-00-000	\$ 35.00	\$ 9,643.50	0.36	\$ 19,000.00
3120-00-000	242.51	125,681.05	4.72	135,500.00
3130-00-000	0.00	2,200.00	0.08	6,666.64
3140-00-000	4,087.29	37,631.82	1.41	35,400.00
3145-00-000	894.03	7,987.48	0.30	16,666.64
3150-00-000	15,174.00	107,827.00	4.05	88,000.00
3155-00-000	14,240.00	113,920.00	4.28	110,000.00
3160-00-000	0.00	0.00	0.00	0.00
3165-00-000	0.00	100.00	0.00	0.00
3200-00-000	76,585.14	973,653.33	36.55	1,087,500.00
3300-00-000	2,456.00	127,547.16	4.79	141,136.00
3350-00-000	0.00	0.00	0.00	0.00
3355-00-000	0.00	0.00	0.00	0.00
3410-00-000	0.00	600.00	0.02	0.00
3420-00-000	0.00	100,000.00	3.75	100,000.00
3430-00-000	0.00	17,500.00	0.66	25,000.00
3440-00-000	0.00	0.00	0.00	0.00
3450-00-000	0.00	0.00	0.00	0.00
3450-83-000	0.00	0.00	0.00	0.00
3465-00-000	0.00	0.00	0.00	0.00
3470-00-000	86.17	859.74	0.03	0.00
3480-00-000	0.00	67,750.00	2.54	69,800.00
3490-00-000	27,112.50	943,182.68	35.41	907,760.09
3500-00-000	1,036.24	22,256.42	0.84	0.00
3505-00-000	263.95	132.76	0.00	0.00
3506-00-000	0.00	82.82	0.00	0.00
3600-00-000	0.00	0.00	0.00	0.00
Total Revenue	\$ 142,212.83	\$ 2,658,555.76	99.81	\$ 2,742,429.37

EXPENSES**HUMAN RESOURCES**

4110-00-000	Salaries	\$ 89,666.73	\$ 731,491.81	27.46	\$ 768,384.00
4120-00-000	Future Staff Expansion	0.00	0.00	0.00	13,500.00
4130-00-000	Less Section 125 Insurance	(2,632.56)	(21,969.43)	(0.82)	(16,000.00)
4200-00-000	Fringe Benefits	795.00	6,572.00	0.25	6,360.00
4210-00-000	Employer Payroll Taxes	7,128.04	56,632.48	2.13	58,400.00
4220-00-000	Worker's Compensation	0.00	0.00	0.00	0.00
4230-00-000	Employee Insurance	11,938.92	90,634.64	3.40	84,000.00
4240-00-000	Retirement Plan	1,070.40	16,236.75	0.61	13,600.00
4245-00-000	Deferred Annuity Expense	0.00	0.00	0.00	2,450.00
4250-00-000	Accounting Services	1,455.70	3,814.56	0.14	0.00
4255-00-000	Unemployment Claims	184.65	2,587.31	0.10	0.00
4260-00-000	Contract Labor	0.00	4,428.19	0.17	0.00
4270-00-000	Payroll Clearing	0.00	0.00	0.00	0.00
	Human Resources Subtotal	109,606.88	890,428.31	33.43	930,694.00
4280-00-000	Human Resource Allocation	(109,606.88)	(890,398.81)	(33.43)	(930,694.00)
	Total Human Resources	0.00	29.50	0.00	0.00

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<u>DEVELOPMENT EXPENSES</u>					
5110-00-000	Promotion Expenses	11,799.65	147,856.85	5.55	112,025.00
5120-00-000	Awards	173.40	576.52	0.02	0.00
5130-00-000	In Kind - Promotions	0.00	75.00	0.00	0.00
5130-35-601	In Kind - TR Registration	0.00	0.00	0.00	0.00
5130-35-602	In Kind - TR T-Shirt Sales	0.00	0.00	0.00	0.00
5130-35-605	In Kind - TR Convoy	0.00	0.00	0.00	0.00
5130-35-607	In Kind - Torch Run Golf	0.00	0.00	0.00	0.00
5130-35-610	In Kind - TR Dance/Auction	0.00	8,068.05	0.30	0.00
5130-35-615	In Kind - TR Texas Hold 'Em	0.00	0.00	0.00	0.00
5130-35-620	In Kind - TR Plunge-Sioux City	0.00	0.00	0.00	0.00
5130-35-625	In Kind - TR Plunge-Des Moines	0.00	0.00	0.00	0.00
5130-35-630	In Kind - TR Cop On Tops	0.00	0.00	0.00	0.00
5130-35-635	In Kind - TR Plane Pull	0.00	0.00	0.00	0.00
5130-35-640	In Kind - TR Over the Edge	0.00	0.00	0.00	0.00
5130-35-645	In Kind - TR Half Marathon	0.00	0.00	0.00	0.00
5130-35-650	In Kind - TR Football Raffle	0.00	0.00	0.00	0.00
5130-35-685	In Kind - TR Plunge-Indianola	0.00	0.00	0.00	0.00
5130-35-690	In Kind - TR Plunge-C Bluffs	0.00	0.00	0.00	0.00
5130-35-695	In Kind - TR Plunge-Iowa City	0.00	0.00	0.00	0.00
5130-35-700	In Kind - TR Super Plunge	0.00	0.00	0.00	0.00
5130-35-705	In Kind - TR Plunge-Cedar Rap	0.00	0.00	0.00	0.00
5130-35-710	In Kind - TR Plunge-Dubuque	0.00	0.00	0.00	0.00
5130-35-715	In Kind - TR Plunge-Davenport	0.00	0.00	0.00	0.00
5130-35-720	In Kind - TR Plunge-Waterloo	0.00	0.00	0.00	0.00
5130-35-725	In Kind - TR Plunge-Ft. Dodge	0.00	0.00	0.00	0.00
5130-35-730	In Kind - TR Plunge-SE Iowa	0.00	0.00	0.00	0.00
5140-00-000	General Develop. Supplies	2,481.04	2,641.94	0.10	520.00
5145-00-000	Big 12 Expenses	0.00	0.00	0.00	0.00
5150-00-000	Conferences & Meetings	20.97	206.70	0.01	1,125.00
5160-00-000	Automobile Expenses	39.74	1,707.38	0.06	1,350.00
5165-00-000	Building Maintenance	118.28	2,536.87	0.10	2,287.41
5167-00-000	Building Interest	0.00	0.00	0.00	0.00
5170-00-000	Hotels/Meals/Incidentals	86.68	1,135.07	0.04	1,305.00
5175-00-000	Torch Run Conference	13,186.36	21,244.01	0.80	22,000.00
5180-00-000	Fundraising	0.00	1,550.11	0.06	0.00
5180-00-000-11	Development - Photo	0.00	0.00	0.00	0.00
5190-00-000	Printing	89.60	1,478.12	0.06	860.00
5200-00-000	Dues & Subscriptions	7.00	659.89	0.02	1,050.00
5210-00-000	Public Relations	232.29	340.27	0.01	0.00
5220-00-000	Telephone/FAX/Internet	54.46	1,133.30	0.04	1,530.00
5250-00-000	Development Payroll	23,065.88	184,962.74	6.94	172,761.70
5260-00-000	Temporary Labor	0.00	0.00	0.00	0.00
5265-00-000	Development Insurance	155.52	3,988.15	0.15	7,075.11
5270-00-000	Bank Charges	0.00	0.00	0.00	0.00
5280-00-000	Board of Director Expenses	0.00	128.44	0.00	435.60
5290-00-000	Depreciation & Amortization	1,478.24	11,652.24	0.44	12,150.48
5300-00-000	Equipment Lease & Repair	4.34	78.60	0.00	192.00
5310-00-000	Audit Fees	0.00	0.00	0.00	0.00
5315-00-000	Flowers & Gifts	0.00	59.36	0.00	62.40
5320-00-000	Legal Fees	0.00	7.88	0.00	200.00
5330-00-000	Garden Expense	13.22	60.11	0.00	130.14
5340-00-000	Office Supplies	66.93	432.45	0.02	800.00
5350-00-000	Permits & Licenses	0.00	2,755.20	0.10	1,050.00
5370-00-000	Postage & Shipping	4.70	495.09	0.02	808.00
5375-00-000	Telemarket Expenses	7,922.76	35,768.89	1.34	30,800.00
5380-00-000	Computer and Maintenance	274.68	2,911.94	0.11	2,221.63
5385-00-000	Development Utilities	323.76	2,671.62	0.10	2,469.45
5390-00-000	Volunteer Hours Donated	0.00	4,011.03	0.15	0.00

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Total Development Expenses	61,599.50	441,193.82	16.56	375,208.92

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<u>PROGRAM EXPENSES</u>					
6110-00-000	Program Expenses	14,429.92	303,215.16	11.38	419,032.94
6120-00-000	Awards	0.00	19,186.20	0.72	24,000.00
6130-00-000	In Kind Contributions	27,112.50	890,472.67	33.43	906,208.59
6140-00-000	General Program Supplies	96.06	2,777.53	0.10	2,400.00
6145-00-000	Big 12 Expenses	0.00	424.40	0.02	600.00
6150-00-000	Conferences & Meetings	2,566.00	10,732.43	0.40	3,700.00
6155-00-000-09	Program-office supplies	0.00	0.00	0.00	600.00
6160-00-000	Automobile Expenses	289.31	6,454.20	0.24	4,050.00
6165-00-000	Building Maintenance	397.98	8,613.23	0.32	7,917.54
6166-00-000	Criminal Background Checks	288.00	2,202.00	0.08	4,400.00
6167-00-000	Building Interest	0.00	0.00	0.00	0.00
6170-00-000	Hotels/Meals/Incidentals	139.51	5,769.32	0.22	6,850.00
6175-00-000	National Games Expenses	0.00	0.00	0.00	0.00
6176-00-000	Team Iowa NG Expenses	0.00	0.00	0.00	0.00
6180-00-000	Long Range Planning	0.00	0.00	0.00	0.00
6190-00-000	Printing	716.82	9,370.11	0.35	6,880.00
6200-00-000	Dues & Subscriptions	27.99	2,029.54	0.08	4,475.00
6210-00-000	Public Relations	0.00	864.35	0.03	1,000.00
6220-00-000	Telephone/FAX/Internet	90.77	2,103.00	0.08	2,550.00
6240-00-000	Area Compensation	0.00	6,542.46	0.25	0.00
6250-00-000	Programs Payroll	77,609.77	636,571.17	23.90	619,175.72
6255-00-000-00	Professional Development	0.00	34.99	0.00	0.00
6260-00-000	Liability Insurance	0.00	11,668.00	0.44	0.00
6265-00-000	Program Insurance	523.27	14,909.22	0.56	24,478.89
6270-00-000	Bank Charges	0.00	0.00	0.00	0.00
6280-00-000	Board of Director Expenses	0.00	128.44	0.00	435.60
6290-00-000	Depreciation & Amortization	4,973.83	40,177.11	1.51	42,038.88
6300-00-000	Equipment Lease & Repair	34.73	628.91	0.02	1,536.00
6310-00-000	Audit Fees	0.00	0.00	0.00	62.40
6315-00-000	Flowers & Gifts	137.51	612.37	0.02	499.20
6320-00-000	Legal Fees	0.00	7.88	0.00	230.00
6330-00-000	Garden Expense	44.49	206.92	0.01	450.36
6340-00-000	Office Supplies	535.46	3,625.98	0.14	6,400.00
6350-00-000	Permits & Licenses	0.00	688.80	0.03	300.00
6360-00-000	SOI Accreditation Fee	0.00	34,657.25	1.30	34,000.00
6370-00-000	Postage & Shipping	44.75	4,014.19	0.15	6,464.00
6375-00-000	Public Education	0.00	15,945.40	0.60	21,200.00
6380-00-000	Computer and Maintenance	924.19	10,040.07	0.38	7,488.88
6381-00-000	Prog Utilities	1,089.37	9,154.09	0.34	8,741.44
6385-00-000	Volunteer Recruitment	0.00	6,833.74	0.26	8,800.00
6390-00-000	Volunteer Hours Donated	0.00	40,555.93	1.52	0.00
	Total Program Expenses	132,072.23	2,101,217.06	78.89	2,176,965.44

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<u>ADMINISTRATIVE EXPENSES</u>					
7130-00-000	Audit Fees	0.00	15,942.40	0.60	12,200.00
7140-00-000	Automotive Expenses	0.00	0.00	0.00	0.00
7150-00-000	Bank Charges/Interest Expense	275.42	5,851.74	0.22	4,600.00
7160-00-000	Board of Director Expenses	0.00	132.33	0.00	448.80
7165-00-000	Building Maintenance	45.80	916.24	0.03	1,133.50
7166-00-000	Building Interest	0.00	0.00	0.00	0.00
7170-00-000	Big 12 Expenses	0.00	0.00	0.00	0.00
7180-00-000	Conferences & Meetings	0.00	0.00	0.00	0.00
7190-00-000	Depreciation & Amortization	572.38	4,366.25	0.16	6,021.04
7200-00-000	Dues & Subscriptions	0.00	0.00	0.00	400.00
7210-00-000	Equipment Lease & Repair	4.34	78.60	0.00	192.00
7220-00-000	Equipment Repair	0.00	0.00	0.00	0.00
7225-00-000	Flowers & Gifts	0.00	59.36	0.00	62.40
7230-00-000	Gas & Mileage	0.00	0.00	0.00	0.00
7240-00-000	Hotels/Meals/Incidentals	0.00	0.00	0.00	0.00
7245-00-000	In-Kind Donations	0.00	0.00	0.00	0.00
7250-00-000	Legal Fees	0.00	8.12	0.00	200.00
7255-00-000	Professional Development	250.00	250.00	0.01	0.00
7260-00-000	Garden Expense	5.12	23.48	0.00	64.57
7270-00-000	Office Supplies	66.93	432.44	0.02	800.00
7280-00-000	Postage & Shipping	4.70	495.07	0.02	808.00
7285-00-000	Permits & Licenses	0.00	0.00	0.00	860.00
7290-00-000	Printing	89.60	772.25	0.03	0.00
7295-00-000	Investment Management fees	0.00	1,646.11	0.06	0.00
7300-00-000	Public Relations	0.00	(500.75)	(0.02)	0.00
7305-00-000	Supplies for staff/shirts,etc	0.00	1,271.24	0.05	1,080.00
7310-00-000	SOI Assessment	0.00	0.00	0.00	0.00
7320-00-000	Telephone/FAX/Internet	36.31	841.19	0.03	1,020.00
7340-00-000	Computer and Maintenance	106.35	1,086.05	0.04	1,072.60
7350-00-000	Administrative Payroll	8,931.23	68,864.91	2.59	76,838.40
7360-00-000	Admin Utilities	125.36	983.31	0.04	1,252.00
7370-00-000	Insurance	60.22	1,699.95	0.06	3,506.00
	Total Administrative Expenses	10,573.76	105,220.29	3.95	112,559.31
	Total Expenses	204,245.49	2,647,660.67	99.40	2,664,733.67
	Profit (Loss) from Operations	\$ (62,032.66)	\$ 10,895.09	0.41	\$ 77,695.70
<u>CAPITAL CAMPAIGN REVENUE</u>					
9100-00-000	Capital Campaign Pledges	\$ 0.00	\$ 0.00	0.00	\$ 0.00
9101-00-000	Cap. Campaign Pledges Deferred	0.00	0.00	0.00	0.00
9110-00-000	Capital Camp. In-Kind Donation	0.00	0.00	0.00	0.00
9120-00-000	Capital Camp. Bricks	0.00	0.00	0.00	0.00
9150-00-000	Capital Campaign Interest	0.00	0.00	0.00	0.00
9155-00-000	Capital Camp. Investment Gain	0.00	0.00	0.00	0.00
9190-00-000	Campaign Pledge for Operations	0.00	0.00	0.00	0.00
9200-00-000	Capital Campaign Expenses	0.00	0.00	0.00	0.00
	Net Capital Campaign	\$ 0.00	\$ 0.00	0.00	\$ 0.00

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Profit (Loss) Before Depreciation	\$ 0.00	\$ 0.00	0.00	\$ 0.00
<u>DEPRECIATION AND AMORTIZATION</u>				
5290-00-000 Depreciation & Amortization	\$ (1,478.24)	\$ (11,652.24)	(0.44)	\$ (12,150.48)
6290-00-000 Depreciation & Amortization	(4,973.83)	(40,177.11)	(1.51)	(42,038.88)
7190-00-000 Depreciation & Amortization	(572.38)	(4,366.25)	(0.16)	(6,021.04)
Depreciation & Amortization	(7,024.45)	(56,195.60)	(2.11)	(60,210.40)
Net Income (Loss)	\$ (69,057.11)	\$ (45,300.51)	(1.70)	\$ 17,485.30

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Special Olympics Iowa, Inc.
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<u>Promotion Revenue</u>					
3200-22-000	\$ 16,820.00	\$ 16,865.00	0.63	\$ 20,000.00	
3200-23-000	Revenue-Misc Events 0.00	500.00	0.02	0.00	
3200-25-000	Revenue-Gold Medal Gala 6,605.00	29,033.00	1.09	0.00	
3200-26-310	Ames-Gourmet Gala 0.00	23,585.00	0.89	25,000.00	
3200-26-320	Ames-ISU Polar Plunge 25.00	286,975.68	10.77	185,000.00	
3200-26-330	Ames-Sponsor an Athlete 3,750.00	54,005.94	2.03	47,000.00	
3200-28-500	Iowa City-Swing with Celebs 0.00	48,390.00	1.82	30,000.00	
3200-28-510	Iowa City-Sponsor an Athlete 0.00	2,300.00	0.09	2,000.00	
3200-29-000	Revenue-Golf Outing 8,941.75	12,591.02	0.47	20,000.00	
3200-31-000	Revenue-Merle Hay/Kiwanis 8,935.00	10,415.00	0.39	15,500.00	
3200-35-600	Torch Run-Miscellaneous 102.36	50,399.93	1.89	56,000.00	
3200-35-601	Torch Run-Registrations 0.00	11,057.50	0.42	12,000.00	
3200-35-602	Torch Run-T-Shirt Sales 177.00	8,808.00	0.33	13,500.00	
3200-35-605	Torch Run-Convoy 5,770.00	7,370.00	0.28	22,000.00	
3200-35-607	Torch Run-Golf 680.00	680.00	0.03	22,500.00	
3200-35-610	Torch Run-Dance/Auction 0.00	8,964.00	0.34	7,500.00	
3200-35-620	Torch Run-Plunge-Sioux City 0.00	0.00	0.00	6,000.00	
3200-35-625	Torch Run-Plunge-Des Moines 0.00	100.00	0.00	20,000.00	
3200-35-630	Torch Run-Cop On Tops 9,443.53	39,174.54	1.47	40,000.00	
3200-35-635	Torch Run-Plane Pull 3,771.00	102,380.23	3.84	115,000.00	
3200-35-640	Torch Run-Over the Edge 4,911.00	37,598.38	1.41	75,000.00	
3200-35-645	Torch Run-Half Marathon 0.00	9,095.00	0.34	15,000.00	
3200-35-650	Torch Run-Football Raffle 5,400.00	6,005.00	0.23	40,000.00	
3200-35-660	Torch Run-Tip a Cop 0.00	35,163.92	1.32	40,000.00	
3200-35-670	Torch Run-Dept.of Corrections 1,053.50	4,987.36	0.19	9,500.00	
3200-35-680	Torch Run-Corporate Sponsors 0.00	11,965.58	0.45	22,500.00	
3200-35-685	Torch Run-Plunge-Indianola 0.00	29,637.15	1.11	25,000.00	
3200-35-690	Torch Run-Plunge-Council Bluff 0.00	28,535.30	1.07	38,000.00	
3200-35-695	Torch Run-Plunge-Iowa City 0.00	36,754.22	1.38	65,000.00	
3200-35-705	Torch Run-Plunge-Cedar Rapids 0.00	10,710.15	0.40	39,000.00	
3200-35-715	Torch Run-Plunge-Davenport 200.00	1,200.00	0.05	1,000.00	
3200-35-720	Torch Run-Plunge-Waterloo 0.00	29,978.43	1.13	25,000.00	
3200-35-730	Torch Run-Plunge-SE Iowa 0.00	9,756.00	0.37	20,000.00	
3200-35-735	Torch Run-Plunge-NW Iowa 0.00	8,672.00	0.33	13,500.00	
	<u>Total Promotional Revenue</u>	<u>\$ 76,585.14</u>	<u>\$ 973,653.33</u>	<u>36.55</u>	<u>\$ 1,087,500.00</u>
<u>Program Revenue</u>					
3300-61-000	Revenue-General Programs \$ 0.00	\$ 0.00	0.00	\$ 2,560.00	
3300-66-000	Revenue-Mid-Winter 0.00	14,122.00	0.53	25,746.00	
3300-69-000	Revenue-Souvenirs 1,856.00	40,550.90	1.52	37,850.00	
3300-71-000	Revenue-Summer Games 600.00	55,874.26	2.10	50,620.00	
3300-73-000	Revenue-Unified Sports 0.00	800.00	0.03	0.00	
3300-73-200	Unified Sports-Waverly 0.00	0.00	0.00	1,000.00	
3300-73-250	Unified Sports-Muscatine 0.00	600.00	0.02	0.00	
3300-75-000	Revenue-Winter Games 0.00	15,600.00	0.59	23,360.00	
	<u>Total Program Revenue</u>	<u>\$ 2,456.00</u>	<u>\$ 127,547.16</u>	<u>4.79</u>	<u>\$ 141,136.00</u>
<u>Restricted Donations - Permanent</u>					
	<u>Total Permanent Restrict.</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>0.00</u>	<u>\$ 0.00</u>

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<u>Interest/Dividend Income</u>				
Total Interest/Dividends	\$ 0.00	\$ 0.00	0.00	\$ 0.00
<u>Market Valuation Adjustment</u>				
3500-00-000 Gain (Loss) on Investments	\$ 1,036.24	\$ 20,144.43	0.76	\$ 0.00
3500-83-000 Gain (Loss) on Investments	0.00	2,111.99	0.08	0.00
Total Market Valuation Adjust.	\$ 1,036.24	\$ 22,256.42	0.84	\$ 0.00
<u>Promotion Expense</u>				
5110-00-000 Promotion Expenses	\$ 0.00	\$ 4,105.91	0.15	\$ 0.00
5110-21-000 Promotions-General	164.43	427.01	0.02	0.00
5110-22-000 Promotions-Cargill Night	794.58	794.58	0.03	0.00
5110-22-000-01 Cargill Night-Travel	25.86	160.63	0.01	0.00
5110-22-000-17 Cargill Night-Meals	56.39	367.23	0.01	0.00
5110-23-000 Promotions-Misc Events	126.23	320.53	0.01	0.00
5110-25-000 Promotions-Gold Medal Gala	4,031.04	4,868.84	0.18	0.00
5110-26-310 Ames-Gourmet Gala	0.00	656.51	0.02	2,000.00
5110-26-310-17 Gourmet Gala - food	0.00	4,708.82	0.18	5,000.00
5110-26-320 Ames-Ames Polar Plunge	0.00	12,168.16	0.46	6,635.00
5110-26-320-01 Ames - Transportatio/travel	0.00	187.87	0.01	500.00
5110-26-320-03 Ames Greek plunge-Uniforms	0.00	20,271.00	0.76	7,715.00
5110-26-320-15 Ames - Plaques/awards	0.00	1,490.00	0.06	0.00
5110-26-320-17 Ames Plunge - Meals	0.00	1,067.18	0.04	0.00
5110-28-500 Iowa City-Swing with Celebs	0.00	6,710.59	0.25	700.00
5110-28-500-01 IA city greek- Travel	0.00	121.15	0.00	0.00
5110-28-500-17 Swing w/ Celebs-Meals	0.00	288.03	0.01	0.00
5110-29-000 Promotions-Golf Outing	0.00	38.18	0.00	0.00
5110-30-000 Promotions-Polar Plunge	0.00	42.96	0.00	0.00
5110-31-000 Promotions-Merle Hay/Kiw.	47.18	75.37	0.00	0.00
5110-31-000-14 Kiwanis Golf - Contracted Serv	0.00	0.00	0.00	250.00
5110-35-000 Promotions-Torch Run	0.00	42.53	0.00	0.00
5110-35-600 Torch Run-Miscellaneous	2,620.63	19,618.07	0.74	2,100.00
5110-35-600-01 TR-Misc-Travel	68.29	1,642.60	0.06	0.00
5110-35-600-03 TR-Misc-shirts/uniforms	0.00	2,718.26	0.10	0.00
5110-35-600-05 TR-Misc-shipping/postage	0.00	79.58	0.00	0.00
5110-35-600-08 TR Misc - General Supplies	0.00	272.08	0.01	0.00
5110-35-600-15 TR-Misc - Awards	0.00	169.00	0.01	0.00
5110-35-600-17 TR-misc-Meals	310.83	1,400.45	0.05	0.00
5110-35-601 Torch Run-Registrations	0.00	4,246.59	0.16	0.00
5110-35-601-03 Registrations-uniforms	0.00	0.00	0.00	3,075.00
5110-35-602 Torch Run-T-Shirt Sales	0.00	8,749.66	0.33	6,000.00
5110-35-602-03 Dodgeball-Uniforms/shirts	0.00	13.82	0.00	0.00
5110-35-602-08 T-Shirt Sales - supplies	0.00	60.25	0.00	25.00
5110-35-607 Torch Run-Golf	0.00	0.00	0.00	10,000.00
5110-35-610 Torch Run-Dance/Auction	0.00	377.81	0.01	0.00
5110-35-610-01 TR-Dance/Auction-Transp/Travel	0.00	37.86	0.00	0.00
5110-35-610-08 TR-Dance-Supplies	0.00	113.14	0.00	0.00
5110-35-610-17 TR-Dance/Auction-Meals	0.00	34.70	0.00	0.00
5110-35-620 Torch Run-Plunge-Sioux City	91.61	398.41	0.01	0.00
5110-35-620-03 Plunge-Sioux City-shirts/unifo	0.00	271.27	0.01	0.00
5110-35-620-08 Plunge-S.City-Supplies	0.00	220.29	0.01	0.00
5110-35-625 Torch Run-Plunge-Des Moines	221.77	365.44	0.01	0.00
5110-35-625-03 Plunge-DM-Shirts/uniforms	0.00	164.09	0.01	0.00
5110-35-630 Torch Run-Cop On Tops	124.29	124.29	0.00	0.00

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5110-35-635 Torch Run-Plane Pull	0.00	530.96	0.02	0.00
5110-35-635-01 Plane Pull-Transportation/trav	0.00	607.93	0.02	0.00
5110-35-635-03 Plane pull - uniforms	0.00	0.00	0.00	1,350.00
5110-35-635-04 Plane Pull- shirts	814.19	6,702.00	0.25	2,150.00
5110-35-635-08 Plane Pull - supplies	0.00	415.04	0.02	4,050.00
5110-35-635-13 Plane Pull - Banners/signs	707.87	707.87	0.03	1,500.00
5110-35-635-15 Plane Pull - Plaque/awards	0.00	1,827.44	0.07	1,750.00
5110-35-635-17 Plane pull-meals	59.20	1,736.92	0.07	700.00
5110-35-640 Torch Run-Over the Edge	147.00	288.60	0.01	2,500.00
5110-35-640-17 OTE - Meals	0.00	84.67	0.00	0.00
5110-35-645 Torch Run-Half Marathon	0.00	148.44	0.01	775.00
5110-35-645-01 Half Marathon-Transportation/t	0.00	11.20	0.00	40.00
5110-35-645-03 TR-Half Marathon-Uniform/shirt	0.00	1,336.23	0.05	1,300.00
5110-35-645-08 TR-Half Marathon-Supplies	0.00	0.00	0.00	10.00
5110-35-645-12 Half Marathon - Printing/fundr	0.00	0.00	0.00	10.00
5110-35-645-13 TR-Half marathon-sign/banners	0.00	0.00	0.00	100.00
5110-35-645-15 TR-Half marathon-awards	0.00	551.18	0.02	700.00
5110-35-645-16 Half Marathon-Permits/contract	0.00	25.00	0.00	25.00
5110-35-645-17 Half Marathon-Meals	0.00	120.11	0.00	40.00
5110-35-650 Torch Run-Football Raffle	12.00	582.00	0.02	0.00
5110-35-660 Torch Run-Tip a Cop	0.00	426.37	0.02	0.00
5110-35-660-01 Tip a Cop- Transportation	0.00	187.04	0.01	0.00
5110-35-660-12 Cops&Lobsters-Printing/Publica	0.00	96.77	0.00	0.00
5110-35-670 Torch Run-Depart.of Correction	0.00	93.50	0.00	0.00
5110-35-680 Torch Run-Corporate Sponsors	20.72	1,610.34	0.06	0.00
5110-35-685 Torch Run-Plunge-Indianola	228.64	822.42	0.03	0.00
5110-35-685-01 Plune-Indianola-Travel	0.00	22.65	0.00	50.00
5110-35-685-03 TR-Plunge-Indanola-Uniforms	0.00	1,795.61	0.07	550.00
5110-35-685-04 Polar Plunge-Indianola-Rentals	0.00	1,155.40	0.04	1,000.00
5110-35-685-17 Indianola - meals	0.00	323.98	0.01	200.00
5110-35-690 Torch Run-Plunge-Council Bluff	0.00	528.67	0.02	4,485.00
5110-35-690-01 Plunge-CBluffs-Transportation	0.00	126.06	0.00	275.00
5110-35-690-03 C. Bluffs plunge-uniforms	0.00	2,116.52	0.08	1,400.00
5110-35-690-08 Plunge - CBluffs-Supplies	0.00	84.80	0.00	40.00
5110-35-690-14 Plunge-C.Bluffs-Contracted Ser	0.00	0.00	0.00	500.00
5110-35-690-15 C.Bluffs- Awards/Incentives	109.04	109.04	0.00	100.00
5110-35-690-17 Plunge-Cbluffs-Meals	0.00	193.18	0.01	200.00
5110-35-695 Torch Run-Plunge-Iowa City	17.58	1,716.65	0.06	3,550.00
5110-35-695-01 Iowa City - Trans/travel	0.00	226.45	0.01	300.00
5110-35-695-03 Plunge-IA City - Uniforms/shir	0.00	3,501.92	0.13	2,200.00
5110-35-695-08 Plunge-Coralville-Supplies Eve	0.00	4,185.95	0.16	4,000.00
5110-35-695-15 Iowa City - Plaques/awards	241.01	241.01	0.01	250.00
5110-35-695-17 Iowa City - meals	0.00	977.75	0.04	1,200.00
5110-35-705 Torch Run-Plunge-Cedar Rapids	71.18	1,408.71	0.05	9,198.00
5110-35-705-01 Plunge-C.Rapids-Travel	0.00	103.61	0.00	230.00
5110-35-705-03 Plunge-C.Rapids-Uniform/shirts	0.00	842.86	0.03	572.00
5110-35-705-08 Plunge-C.Rapids-Supplies	0.00	11.74	0.00	1,700.00
5110-35-705-16 Plunge-Cedar Rapids-Permits	0.00	25.00	0.00	25.00
5110-35-705-17 Plunge-CR-Meals	0.00	228.76	0.01	275.00
5110-35-710 Torch Run-Plunge-Dubuque	10.80	731.76	0.03	0.00
5110-35-710-15 Plunge-Dubuque-Awards	0.00	200.00	0.01	225.00
5110-35-715 Torch Run-Plunge-Davenport	73.28	143.58	0.01	0.00
5110-35-720 Torch Run-Plunge-Waterloo	508.17	1,659.39	0.06	4,910.00
5110-35-720-01 Plunge-Waterloo-Transportat	0.00	54.06	0.00	200.00
5110-35-720-03 Plunge-Waterloo-uniform/shirts	0.00	1,988.02	0.07	700.00
5110-35-720-04 Plunge-Waterloo-shirts	0.00	1,005.26	0.04	0.00
5110-35-720-08 Plunge-Waterloo-Supplies	0.00	0.00	0.00	15.00
5110-35-720-16 Plunge-Waterloo-Permits	0.00	25.00	0.00	25.00
5110-35-720-17 Plunge-Waterloo-Meals	0.00	78.26	0.00	150.00
5110-35-725 Torch Run-Plunge-Ft. Dodge	60.75	144.55	0.01	0.00
5110-35-730 Torch Run-Plunge-SE Iowa	0.00	484.13	0.02	2,910.00

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5110-35-730-01	Plunge-SE Iowa-Transportation	0.00	149.11	0.01	225.00
5110-35-730-03	Ottumwa-uniforms	0.00	863.47	0.03	300.00
5110-35-730-08	Plunge-SE Iowa-Supplies	0.00	39.20	0.00	15.00
5110-35-730-13	SE Iowa - Signs/banners	0.00	0.00	0.00	50.00
5110-35-730-14	SE Iowa plunge-contracted serv	0.00	0.00	0.00	200.00
5110-35-730-16	Plunge-SE Iowa-permits/contrac	0.00	0.00	0.00	100.00
5110-35-730-17	Plunge-SE Iowa-Meals	0.00	59.86	0.00	200.00
5110-35-735	Torch Run-Plunge-NW Iowa	35.09	79.79	0.00	2,875.00
5110-35-735-01	Plunge-NW Iowa - Transportatio	0.00	193.60	0.01	50.00
5110-35-735-03	Plunge-NW Iowa-Uniform/shirts	0.00	981.02	0.04	275.00
5110-35-735-17	Plunge-NW Iowa-Meals/food	0.00	147.70	0.01	300.00
5110-43-000	Promotions-Individual Giving	0.00	0.00	0.00	5,000.00
	Total Promotional Expenses	11,799.65	147,856.85	5.55	112,025.00
 <u>In-Kind Contributions - Promotions</u>					
5130-25-000	In Kind - Gold Medal Gala	0.00	75.00	0.00	0.00
5130-35-610	In Kind - TR Dance/Auction	0.00	8,068.05	0.30	0.00
	Total Promotional In-Kind	0.00	8,143.05	0.31	0.00
 <u>Program Expense</u>					
6110-00-000	Program Expenses	142.03	2,150.25	0.08	0.00
6110-35-350-01	Play Day-C.Falls-Travel	0.00	0.00	0.00	175.00
6110-35-385-17	YoungAth-C.Bluffs-Meals	0.00	0.00	0.00	110.00
6110-61-000	Programs- General	654.75	3,819.94	0.14	280.00
6110-62-000	Programs- Bowling	0.00	363.19	0.01	0.00
6110-63-110	Challenge-Des Moines	0.00	232.50	0.01	190.00
6110-63-110-01	Challenge day-DM-Travel	0.00	0.00	0.00	72.00
6110-63-110-04	Challenge-DM-Shirts	0.00	697.22	0.03	580.00
6110-63-110-08	Challenge Day-DM-Suplies	0.00	85.63	0.00	144.00
6110-63-110-15	Challenge Day-DM-Awards	0.00	342.90	0.01	1,025.00
6110-63-110-17	Challenge Day-DM-Meals	0.00	222.35	0.01	370.00
6110-63-120	Challenge-Cedar Falls	0.00	342.91	0.01	410.00
6110-63-120-01	ChallengeDay-C.Falls-Travel	0.00	131.75	0.00	540.00
6110-63-120-04	Challenge-C.Falls-Uniforms/shi	0.00	614.24	0.02	665.00
6110-63-120-1	Challenge-C Falls-Athl Transpo	0.00	0.00	0.00	440.00
6110-63-120-17	ChallengeDay-C.Falls-Meals	0.00	292.48	0.01	0.00
6110-63-120-2	Challenge-C. Falls- Supplies	0.00	57.98	0.00	0.00
6110-63-140	Challenge-Carroll/Lake Cty	0.00	734.00	0.03	0.00
6110-63-140-01	Challenge-Lake City-Travel	0.00	225.31	0.01	240.00
6110-63-140-04	Challenge Day-Lake City-Unifor	0.00	696.95	0.03	760.00
6110-63-140-1	Challenge-Carroll-Athl transpo	0.00	0.00	0.00	190.00
6110-63-140-17	Challenge-Lake City-Meals	0.00	264.16	0.01	0.00
6110-63-140-2	Challenge-Carroll-Supplies	0.00	135.94	0.01	0.00
6110-63-150	Challenge-Council Bluffs	179.18	786.94	0.03	1,160.00
6110-63-150-1	Challenge-C. Bluffs-Athl Trans	82.64	82.64	0.00	200.00
6110-63-150-2	Challenge-C.Bluffs-Supplies	59.97	59.97	0.00	175.00
6110-63-150-6	Challenge-C.Bluffs-Lunches	380.03	380.03	0.01	0.00
6110-63-150-8	Challenge-C.Bluffs-Facility re	0.00	0.00	0.00	50.00
6110-63-190	Challenge-River Hills	0.00	0.00	0.00	635.00
6110-65-320-02	Young Ath-DM-Staff travel	0.00	0.00	0.00	220.00
6110-65-320-03	Young Ath-DM-Facility rental	0.00	200.00	0.01	0.00
6110-65-320-04	Young Ath-DM-Uniforms	0.00	1,400.53	0.05	1,306.25
6110-65-320-09	Young Ath-DM-Supplies	0.00	53.83	0.00	0.00
6110-65-320-16	Young Ath-DM-Awards/plaques	0.00	176.51	0.01	0.00
6110-65-320-17	Young Ath-DM-Permits/contracts	0.00	370.11	0.01	0.00

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6110-65-320-18	Young Ath-DM-Meals	0.00	705.89	0.03	0.00
6110-65-325	Young Athletes-Ankeny	0.00	248.57	0.01	0.00
6110-65-325-01	Young Ath-ankeny-Transportatio	0.00	0.00	0.00	104.00
6110-65-325-04	Young Ath-ankeny-Uniforms	0.00	3,551.29	0.13	1,857.25
6110-65-325-08	Young Ath-ankeny-Reg. expense	0.00	133.85	0.01	1,120.00
6110-65-325-09	Young Ath-ankeny-Supplies	0.00	291.09	0.01	39.00
6110-65-325-15	Young Ath-ankeny-Contr service	0.00	889.40	0.03	0.00
6110-65-325-17	Young Ath-ankeny-Permit/contra	0.00	367.53	0.01	225.00
6110-65-330	Young Athletes-Dubuque	0.00	0.00	0.00	1,190.00
6110-65-340	Young Athletes-Cedar Falls (1)	0.00	166.29	0.01	0.00
6110-65-340-1	Young Ath-C.Falls-Ath Transp	0.00	34.00	0.00	0.00
6110-65-340-17	Young Athletes-CFalls-Meals	0.00	254.62	0.01	515.00
6110-65-340-9	Young Ath-CFalls-Shirts/awards	0.00	1,133.16	0.04	0.00
6110-65-350	Young Athletes-Cedar Rapids	0.00	73.73	0.00	0.00
6110-65-350-01	Play Day-C.Rapids-Travel	0.00	37.55	0.00	140.00
6110-65-350-04	Play Day-C.Rapids-Shirts	0.00	1,320.63	0.05	1,496.25
6110-65-350-08	Play Day-C.Fals-Supplies	0.00	146.56	0.01	600.00
6110-65-350-17	Young Athletes-C Rapids-Meals	0.00	643.18	0.02	770.00
6110-65-350-9	Young Ath-Cedar Rapids-Shirt/a	0.00	176.51	0.01	0.00
6110-65-360	Young Athletes-Cedar Falls (2)	0.00	0.00	0.00	1,250.00
6110-65-360-04	Play Day-RiverHills-shirts	0.00	0.00	0.00	831.25
6110-65-370-2	Young Ath-Muscatine-Supplies	0.00	70.40	0.00	0.00
6110-65-380-01	Young Athletes-Oskaloosa-Tran	0.00	0.00	0.00	340.00
6110-65-380-03	Oskaloosa play day-uniforms	0.00	0.00	0.00	855.00
6110-65-380-2	Young Ath-Osklaooosa-Supplies	0.00	39.62	0.00	0.00
6110-65-385	Young Athletes-Council Bluffs	0.00	0.00	0.00	940.00
6110-65-385-2	Young ath-C.Bluffs-Supplies	0.00	70.40	0.00	0.00
6110-66-000	Programs- Mid-Winter	0.00	123.96	0.00	14,935.00
6110-66-000-01	Program-Mid-winter-Trnsportat	0.00	367.24	0.01	5,271.34
6110-66-000-02	Mid-Winter-Facility rental	0.00	844.50	0.03	2,100.00
6110-66-000-03	Mid Winter-Uniforms	0.00	2,859.66	0.11	294.50
6110-66-000-04	Mid Winter Tourn-Equipment ren	0.00	3,283.66	0.12	5,600.00
6110-66-000-06	Mid Winter Tourn-Hotels/housin	0.00	21,522.94	0.81	21,000.00
6110-66-000-08	Mid Winter - Supplies	0.00	125.23	0.00	35.00
6110-66-000-09	Mid Winter office supplies	0.00	0.00	0.00	150.00
6110-66-000-12	Mid-Winter Tourn-Printing	0.00	662.50	0.02	340.00
6110-66-000-14	Mid-Winter-Contracted Services	0.00	1,700.00	0.06	1,600.00
6110-66-000-17	MidWinter Tourn-Meals	0.00	15,377.53	0.58	10,090.00
6110-67-000	Programs- Scholarship	0.00	581.51	0.02	7,000.00
6110-68-000	Programs- Softball	3,050.40	3,949.40	0.15	1,970.00
6110-68-000-02	Softball - Facility Rental	860.00	1,110.00	0.04	425.00
6110-68-000-03	Softball - Uniforms	618.51	618.51	0.02	665.00
6110-68-000-04	Softball - Equipment Rental	183.65	183.65	0.01	235.00
6110-68-000-14	Softball - Contracted Services	800.00	1,200.00	0.05	300.00
5110-69-000	Promotions- Souvenirs	3,237.69	29,969.17	1.13	29,330.00
5110-71-000	Programs- Summer Games	0.00	1,389.96	0.05	1,879.00
5110-71-000-01	Summer game - Travel	0.00	10,865.48	0.41	17,460.13
5110-71-000-02	Summer Games-Facility Rental	0.00	13,427.92	0.50	7,750.00
5110-71-000-03	Summer games-uniform/shirts	0.00	9,104.78	0.34	9,320.00
5110-71-000-04	Summer games -Equip Rental/lea	0.00	15,167.97	0.57	19,500.00
5110-71-000-05	Summer games - Postage	0.00	0.00	0.00	160.00
5110-71-000-06	Summer game - Housing Expenses	0.00	6,639.36	0.25	80,000.00
5110-71-000-08	Summer games - Supplies	0.00	1,414.33	0.05	11,175.00
5110-71-000-09	Summer Games - Office Supplies	0.00	0.00	0.00	200.00
5110-71-000-10	Summer games - sports equipmen	0.00	1,091.09	0.04	961.00
5110-71-000-12	Summer games-Printing/publicat	0.00	1,282.99	0.05	625.00
5110-71-000-13	Summer games - Signs/banners	0.00	6,104.33	0.23	10,000.00
5110-71-000-14	Summer Games - Contracted serv	0.00	3,142.00	0.12	3,110.00
5110-71-000-17	Summer Games - Meals	0.00	3,990.42	0.15	6,500.00
5110-73-000	Programs- Unified Sports	0.00	137.12	0.01	0.00
5110-73-200-01	Unified Sports-Waverly--Travel	0.00	311.68	0.01	130.00

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Special Olympics Iowa, Inc.
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	<u>This Year</u>	<u>This Year</u>		<u>This Year</u>	
6110-73-200-03	Unified Sports-Waverly-Uniform	0.00	1,004.09	0.04	1,140.00
6110-73-200-08	Unified Sports-Waverly-Supplies	0.00	148.94	0.01	135.00
6110-73-200-17	Unified Sports-Waverly-Meals	0.00	751.02	0.03	15.00
6110-73-210	Unified Sports-DM-Drake	962.50	1,107.40	0.04	0.00
6110-73-210-01	United Sports-Drake-Travel	0.00	22.00	0.00	90.00
6110-73-210-04	Uni Sports-Drake-Uniforms	0.00	3,292.20	0.12	2,660.00
6110-73-210-15	Uni sports-Drake-Awards	0.00	0.00	0.00	225.00
6110-73-210-17	United Sports-Drake-Meals	0.00	980.48	0.04	810.00
6110-73-220-04	Unif Sports-Farm Bureau-Unifor	0.00	325.16	0.01	351.50
6110-73-230	Unified Sports-Ced Rapids Golf	0.00	293.54	0.01	1,425.00
6110-73-240	Unified Sports-Granger Golf	0.00	93.54	0.00	80.00
6110-73-250	Unified Sports-Muscatine Golf	0.00	93.54	0.00	1,280.00
6110-73-260	Unified Sports-Akron Golf	0.00	93.54	0.00	80.00
6110-73-265	Unified Sports-Avoca	0.00	22.58	0.00	625.00
6110-73-265-03	Unified sports-Avoca-Uniforms	0.00	373.12	0.01	520.00
6110-73-275	Unified Sports-Grinnell	0.00	808.53	0.03	625.00
6110-73-280	Unified Sports-Spencer Golf	732.39	825.93	0.03	805.00
6110-73-285	Unified Sports-Waterloo Golf	0.00	0.00	0.00	80.00
6110-73-290	Unified Sports-Davenport Golf	0.00	93.54	0.00	900.00
6110-73-296	Unified Sports-Dubuque	608.97	702.51	0.03	0.00
6110-73-297	Unified Sports-Vinton	778.86	872.39	0.03	0.00
6110-73-299	Unified Strategy General	0.00	17,637.38	0.66	4,800.00
6110-73-300	Project Unified-Cedar Rapids	0.00	0.00	0.00	9,925.00
6110-73-300-01	Project Unify-CRapids-Transpor	0.00	170.36	0.01	2,505.00
6110-73-300-02	Project Unified-C.Rapids-Fac.R	0.00	3,644.93	0.14	0.00
6110-73-300-03	Project Unify-C.Rapids-Uniform	607.38	607.38	0.02	1,235.00
6110-73-300-08	Project Uni-C.Rapids-Supplies	0.00	209.59	0.01	7,350.00
6110-73-300-10	Project Unify-C.Rapids-SportEq	0.00	0.00	0.00	165.00
6110-73-300-13	Project Uify-C Rapids-Sign/Ban	0.00	0.00	0.00	870.00
6110-73-300-17	Project Unif-C.Rapids-Meals	0.00	903.20	0.03	1,920.00
6110-73-310	Project Unified-Sioux City	0.00	0.00	0.00	2,610.00
6110-73-310-01	Project Unify-CRapids-Transpor	0.00	814.82	0.03	50.00
6110-73-310-08	Project Unif-S.City-Supplies	0.00	33.41	0.00	4,750.00
6110-73-310-13	Project Unify-S.City-Sign/BAnn	0.00	0.00	0.00	1,925.00
6110-73-310-17	Project Unify- S.City - Meals	0.00	0.00	0.00	200.00
6110-75-000	Programs- Winter Games	0.00	1,731.05	0.06	1,175.00
6110-75-000-01	Winter games-Transportation	0.00	3,131.15	0.12	219.00
6110-75-000-02	Progrm-WinterGames-Fac Rental	0.00	4,082.00	0.15	3,500.00
6110-75-000-03	Progrm-WinterGames-Uniforms	0.00	2,093.71	0.08	700.00
6110-75-000-06	Winter games-Hotels/housing	0.00	25,268.95	0.95	27,500.00
6110-75-000-10	Progrm-Winter games-eqpmnt	0.00	175.00	0.01	400.00
6110-75-000-12	Winter games - Printing	0.00	1,090.99	0.04	0.00
6110-75-000-17	Winter games-Meals/food	0.00	26,200.20	0.98	30,670.00
6110-79-000	Programs- Train/Outreach	32.27	389.01	0.01	540.00
6110-79-000-17	Training/outreach-Meals	39.85	146.85	0.01	25.00
6110-80-000	Programs- Field Services	0.00	2,127.80	0.08	1,271.00
6110-80-000-01	Field Services-Transportation	325.34	2,355.91	0.09	2,097.00
6110-80-000-06	Field Services - Hotels/housin	0.00	497.74	0.02	80.00
6110-80-000-08	Field Services-Supplies	0.00	2,837.27	0.11	500.00
6110-80-000-09	Field Services Office Supplie	0.00	47.15	0.00	85.00
6110-80-000-15	Field Services - Awards	0.00	107.86	0.00	0.00
6110-80-000-17	Field Services - Meals	93.51	948.42	0.04	727.00
6110-82-000	Programs- Healthy Athletics	0.00	53.74	0.00	2,700.00
6110-82-500	Healthy Athletics-Smiles	0.00	132.00	0.00	0.00
6110-82-500-04	Special Smiles- Uniforms/shirt	0.00	859.77	0.03	332.50
6110-82-500-3	Healthy Ath-Sp Smiles-Equip	0.00	668.50	0.03	0.00
6110-82-500-5	Healthy Ath-Sp Smiles- Supplie	0.00	506.65	0.02	0.00
6110-82-510	Healthy Athletics-Eyes	0.00	287.69	0.01	0.00
6110-82-510-04	Opening Eyes-Uniforms/shirts	0.00	516.02	0.02	288.23
6110-82-510-2	Healthy Ath-Open Eyes-shirts	0.00	202.81	0.01	0.00
6110-82-510-3	Healthy Ath-open eyes-Equip	0.00	677.25	0.03	0.00

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	<u>This Year</u>	<u>This Year</u>		<u>This Year</u>	
6110-82-510-5	Healthy Ath-Open Eyes-Supplies	0.00	102.26	0.00	0.00
6110-82-520-04	Healthy Hearing-Uniform/shirt	0.00	0.00	0.00	546.25
6110-82-520-08	Healthy Hearing - Supplies	0.00	0.00	0.00	746.39
6110-82-530-04	Fit Feet-Uniforms/shirts	0.00	358.00	0.01	271.15
6110-82-530-2	Healthy Ath-Fit feet- Shirts	0.00	112.14	0.00	0.00
6110-82-530-3	Healthy Ath- Fit Feet - Equip	0.00	655.00	0.02	0.00
6110-82-530-5	Healthy Ath- Fit feet - Suppli	0.00	338.61	0.01	0.00
6110-82-540	Healthy Athletics-Fitness	0.00	31.80	0.00	0.00
6110-82-540-04	Fun Fitness-Uniforms/shirts	0.00	0.00	0.00	733.64
6110-82-540-08	Fun Fitness-Sport Equipment	0.00	226.06	0.01	249.05
6110-82-540-10	Fun Fitness-Sports Equip	0.00	0.00	0.00	498.55
6110-82-540-2	Healthy Athletics-Fun Fit-shir	0.00	689.74	0.03	0.00
6110-82-540-3	Healthy Ath-Fun Fitness-Equipm	0.00	128.50	0.00	0.00
6110-82-540-5	Healthy Ath-Fun Fitness-Suppli	0.00	34.11	0.00	0.00
6110-82-550	Healthy Athletics-Promotion	0.00	10.70	0.00	0.00
6110-82-550-04	Healthy Promotion-Uniforms/shi	0.00	0.00	0.00	705.71
6110-82-550-2	Healthy ath-Healthy Prom-Shirt	0.00	805.58	0.03	0.00
6110-82-550-3	Healthy Ath-Healthy prom-Eqp	0.00	1,376.33	0.05	0.00
6110-82-550-4	Healthy Ath-Healthy Prom-Trnsp	0.00	118.56	0.00	0.00
6110-82-550-5	Healthy Ath-Healthy Prom-Suppl	0.00	1,343.74	0.05	0.00
Total Program Expenses		14,429.92	303,215.16	11.38	419,032.94

In-Kind Contributions - Program

6130-00-000	In Kind Contributions	0.00	7,052.08	0.26	21,885.50
6130-61-000	In Kind - General	0.00	7,966.59	0.30	12,200.00
6130-62-000	In Kind - Bowling	0.00	0.00	0.00	6,304.00
6130-63-110	In Kind-Challenge-Des Moines	0.00	1,000.00	0.04	1,000.00
6130-63-120	In Kind-Challenge-Cedar Falls	0.00	0.00	0.00	1,500.00
6130-63-140	In Kind-Challenge-Carroll/LC	0.00	1,500.00	0.06	1,500.00
6130-64-000	In Kind - Equestrian	1,008.00	1,419.00	0.05	0.00
6130-65-000	In Kind - Young Athletes	0.00	0.00	0.00	765.00
6130-65-320	In Kind-Young Athle-Des Moines	0.00	0.00	0.00	1,500.00
6130-65-325	In Kind-Young Athlete-Ankeny	0.00	0.00	0.00	2,500.00
6130-65-340	In Kind-Young A-Cedar Falls(1)	0.00	0.00	0.00	750.00
6130-65-350	In Kind-Young Athlete-Cedar Ra	0.00	0.00	0.00	1,000.00
6130-66-000	In Kind - Mid-Winter	0.00	194,164.50	7.29	164,516.00
6130-68-000	In Kind - Softball	22,099.50	44,618.00	1.68	25,954.00
6130-70-000	In Kind - Golf	0.00	1,350.00	0.05	3,192.50
6130-71-000	In Kind - Summer Games	0.00	544,762.00	20.45	552,035.59
6130-72-000	In Kind - Flag Football	1,197.00	1,197.00	0.04	1,250.00
6130-73-200	In Kind-Unified-Waverly	0.00	500.00	0.02	0.00
6130-73-210	In Kind-Unified-DM-Drake	0.00	2,000.00	0.08	2,000.00
6130-73-275	In Kind-Unified-Grinnell	0.00	150.00	0.01	0.00
6130-74-000	In Kind - Volleyball	1,863.00	1,863.00	0.07	1,863.00
6130-75-000	In Kind - Winter Games	0.00	76,877.50	2.89	71,563.00
6130-78-000	In Kind - Adv Competetion	0.00	0.00	0.00	25,480.00
6130-79-000	In Kind - Training/Outreach	945.00	3,018.00	0.11	2,950.00
6130-80-000	In Kind - Field Services	0.00	560.00	0.02	0.00
6130-82-000	In Kind - Healthy Athletes	0.00	0.00	0.00	3,000.00
6130-82-500	In Kind-Healthy-Smiles	0.00	475.00	0.02	0.00
6130-82-520	In Kind-Healthy-Hearing	0.00	0.00	0.00	500.00
6130-82-550	In Kind-Healthy-Promotion	0.00	0.00	0.00	1,000.00
Total Program In-Kind		27,112.50	890,472.67	33.43	906,208.59

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2016 Actual Vs Budget

	Notes	2016 Actual	2016 Budget	Variance
Operating Profit (Loss):		\$ 10,895.09	\$ 77,695.70	\$ (66,800.61)
Revenue				
Corporate Contributions	(a)	125,681.05	135,500.00	(9,818.95)
Individual Contributions		37,631.82	35,400.00	2,231.82
In Kind Revenue	(b)	943,182.68	907,760.09	35,422.59
Program Revenue	(c)	127,547.16	141,136.00	(13,588.84)
Promotion Revenue	(d)	973,653.33	1,087,500.00	(113,846.67)
Grants		67,750.00	69,800.00	(2,050.00)
Gain (Loss) on Investments		22,256.42	-	22,256.42
Other Combined		360,853.30	365,333.28	(4,479.98)
Total Revenue		\$ 2,658,555.76	\$ 2,742,429.37	\$ (83,873.61)
Expenses				
<i>Development Expenses</i>				
Development In Kind	(e)	12,154.08	-	(12,154.08)
Development Payroll	(f)	184,962.74	172,761.70	(12,201.04)
Torch Run Conference		21,244.01	22,000.00	755.99
Other Combined		74,976.14	68,422.22	(6,553.92)
Promotion Expenses	(g)	147,856.85	112,025.00	(35,831.85)
Total Development Expenses		\$ 441,193.82	\$ 375,208.92	\$ (65,984.90)
<i>Program Expenses</i>				
Program In Kind	(h)	931,028.60	906,208.59	(24,820.01)
Awards	(i)	19,018.16	24,000.00	4,981.84
Program Expenses	(j)	303,215.16	419,032.94	115,817.78
Program Payroll	(k)	636,571.17	619,175.72	(17,395.45)
Other Combined		211,383.97	208,278.19	(3,105.78)
Total Program Variance		\$ 2,101,217.06	\$ 2,176,695.44	\$ 75,478.38
<i>Admin Expenses</i>				
Admin Payroll	(l)	68,864.91	76,838.40	7,973.49
Audit Fees	(m)	15,942.40	12,200.00	(3,742.40)
Insurance	(n)	1,699.95	3,506.00	1,806.05
Other Combined		18,713.03	20,014.91	1,301.88
Total Admin Variance		\$ 105,220.29	\$ 112,559.31	\$ 7,339.02
Total Expenses		\$ 2,647,631.17	\$ 2,664,463.67	\$ 16,832.50
Operating Profit (Loss):		\$ 10,895.09	\$ 77,695.70	\$ (66,800.61)

Notes

- (a) Corporate Contributions: Transferred \$5K to Cedar Rapids Parks and Rec from prior year.
- (b) In Kind Revenue: Only Coaches in Kind were budgeted and we began a more detailed tracking and recording of In-Kind effective 1/1/16
- (c) Program Revenue: Fewer athletes used housing and food for Winter games.
- (d) Promotion Revenue: Timing on Over the Edge (Sept 2015 vs Oct 2016), Price Chopper Golf and Football Raffle. Dollars expected in September.
- (e) Development In Kind: See note (a)
- (f) Development Payroll: Vacation Payouts for termed employees and Allocation differences from budget.
- (g) Promotion Expenses: Firstgiving allocation fees \$16K coded incorrectly last year therefore not included in budget this year in error./Arnes Plunge

- (h) Program In Kind: See note (a)
- (i) Awards: Timing
- (j) Program Expenses: Down due to Summer Games room and board billed in Sept in 2016 vs August in 2015.
- (k) Program Payroll: \$2.5K in Unemployment Claims (Kiesner), \$4.4 K in Contract Labor (Johnson) and Vacation payouts (Arnold, Gross and Pyatt) & Aureon Fees
- (l) Admin Payroll: Variance in Admin Allocation from Budget
- (m) Audit Fees: Higher Audit Expenses vs prior year.
- (n) Insurance: Timing