



2016 Actual Vs Budget

	Notes	2016 Actual	2016 Budget	Variance
Operating Profit (Loss):				
		\$ (55,903.67)	\$ (41,308.03)	\$ (14,595.64)
Revenue				
Corporate Contributions		48,073.60	50,000.00	(1,926.40)
Individual Contributions		18,869.32	12,900.00	5,969.32
In Kind Revenue	(a)	354,074.74	311,481.00	42,593.74
Program Revenue	(b)	34,933.00	56,816.00	(21,883.00)
Promotion Revenue	(c)	336,518.03	326,000.00	10,518.03
Grants	(d)	27,750.00	34,960.00	(7,210.00)
Gain (Loss) on Investments		3,577.08	-	3,577.08
Other Combined		114,409.47	104,749.98	9,659.49
Total Revenue		\$ 938,205.24	\$ 896,906.98	\$ 41,298.26
Expenses				
<i>Development Expenses</i>				
Development In Kind	(e)	8,068.05	-	(8,068.05)
Development Payroll	(f)	71,822.98	65,624.49	(6,198.49)
Other Combined		28,051.94	24,434.27	(3,617.67)
Promotion Expenses	(g)	30,084.16	16,090.00	(13,994.16)
Total Development Expenses		\$ 138,027.13	\$ 106,148.76	\$ (31,878.37)
<i>Program Expenses</i>				
Program In Kind	(h)	346,006.69	311,481.00	(34,525.69)
Awards	(i)	12,701.86	21,500.00	8,798.14
Other Combined		460,665.97	462,250.26	1,584.29
Total Program Variance		\$ 819,374.52	\$ 795,231.26	\$ (24,143.26)
<i>Admin Expenses</i>				
Admin Payroll	(j)	24,594.56	28,926.90	4,332.34
Audit Fees	(k)	4,800.00	-	(4,800.00)
Other Combined		7,311.10	7,908.09	596.99
Total Admin Variance		\$ 36,705.66	\$ 36,834.99	\$ 129.33
Total Expenses		\$ 994,107.31	\$ 938,215.01	\$ (55,892.30)
Operating Profit (Loss):				
		\$ (55,903.67)	\$ (41,308.03)	\$ (14,595.64)

Notes

- (a) In Kind Revenue: Only Coaches in Kind were budgeted and we have done a good job of recording in kind this year.
- (b) Program Revenue: Less athletes used housing for Winter games and still \$7400 Mid Winter Games Revenue in April.
- (c) Promotion Revenue: Various events exceeded their budgeted revenue. Ames Plunge hit first week in April.
- (d) Grants: Prairie Meadows grant not yet received.
- (e) Development In Kind: See note (a)
- (f) Development Payroll: Vacation Payouts for termed employees
- (g) Promotion Expenses: Firstgiving fees coded incorrectly last year therefore not included in budget this year in error.
- (h) Program In Kind: See note (a)
- (i) Awards: Timing
- (j) Admin Payroll: Variance in Admin Allocation from Budget
- (k) Audit Fees: Timing

Special Olympics Iowa 2016 Cash Flow Summary

Operations *	2016			2015			2014		
	Revenue	Expenses	Net Income	Revenue	Expenses	Net Income	Revenue	Expenses	Net Income
January	\$194,053.99	\$366,286.80	(\$172,232.81)	\$181,879.85	\$315,814.99	(\$133,935.14)	\$ 213,938.37	298,075.63	(\$84,137.26)
February	\$322,161.12	\$252,333.66	\$69,827.46	\$231,850.93	\$239,151.92	(\$7,300.99)	181,063.58	214,771.88	(33,688.30)
March	\$421,990.13	\$375,468.65	\$46,501.48	\$549,775.65	\$366,137.57	\$183,638.08	428,818.41	327,389.74	101,428.67
April			\$0.00	\$387,289.13	\$358,417.27	\$28,871.86	503,923.54	392,907.11	111,016.43
May			\$0.00	\$658,193.34	\$659,177.56	(\$984.22)	665,762.00	601,108.85	64,653.15
June			\$0.00	\$181,209.11	\$238,792.89	(\$57,583.78)	193,387.84	219,874.90	(26,477.06)
July			\$0.00	\$90,093.77	\$164,902.14	(\$74,808.37)	115,246.85	178,074.64	(62,827.79)
August			\$0.00	\$132,291.32	\$288,567.04	(\$156,275.72)	309,623.58	201,336.47	108,287.11
September			\$0.00	\$221,370.12	\$178,907.56	\$42,462.56	226,482.94	293,844.10	(67,361.16)
October			\$0.00	\$422,092.33	\$321,130.88	\$100,961.45	289,502.84	291,513.04	(2,010.20)
November			\$0.00	\$184,845.11	\$213,104.03	(\$28,258.92)	232,733.85	256,342.08	(23,608.21)
December			\$0.00	\$493,348.77	\$430,119.89	\$63,228.88	143,773.79	160,611.51	(16,837.72)
Total	\$ 938,205.24	\$ 994,108.91	\$ (55,903.67)	\$ 3,734,239.43	\$ 3,774,223.74	\$ (39,984.31)	\$ 3,504,267.59	\$ 3,435,849.93	\$ 68,437.66

* Income and Expense from operations only - does not include Depreciation, Capital Campaign Pledges or expenses

Cash & Investments

	July, 2016	August, 2016	September, 2016	October, 2016	November, 2016	December, 2016
Checking-Banker's Trust						
Money Markets						
Petty Cash						
Investment-Banker's Trust						
Scholarship-Wells Fargo						
Operating Reserves	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Capital Campaign						
Des Moines Endowment						
Dubuque Endowment						
Lindberg Trust						
Total Reserves	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

	January, 2016	February, 2016	March, 2016	April, 2016	May, 2016	June, 2016
Checking-Banker's Trust	\$ 238,929.57	\$ 301,113.42	\$ 274,220.22			
Money Markets	709,582.13	709,808.78	710,984.06			
Petty Cash	398.46	398.46	250.00			
Investment-Banker's Trust	324,615.44	323,154.80	337,136.03			
Commercial Card-Wells Fargo	50,000.00	49,870.85	35,192.21			
Scholarship-Wells Fargo	51,955.82	51,966.89	51,805.75			
Operating Reserves	\$ 1,373,501.42	\$ 1,438,313.20	\$ 1,409,888.27	\$ -	\$ -	\$ -
Capital Campaign	0.00	0.00	0.00			
Des Moines Endowment	4,410.69	4,410.69	4,410.69			
Dubuque Endowment	11,108.63	10,513.57	10,459.80			
Lindberg Trust	149,358.23	149,358.23	149,378.25			
Total Reserves	\$ 1,522,858.65	\$ 1,585,671.43	\$ 1,574,136.81	\$ -	\$ -	\$ -

Cash & Investments

	July, 2015	August, 2015	September, 2015	October, 2015	November, 2015	December, 2015
Checking-Banker's Trust	\$ 366,956.83	\$ 327,271.57	\$ 289,424.05	\$ 443,360.74	\$ 360,934.75	\$ 341,513.83
Money Markets	706,772.46	707,202.90	707,888.73	708,197.75	708,413.86	709,389.82
Petty Cash	250.00	398.46	398.46	398.46	398.46	398.46
Investment-Banker's Trust	343,452.86	329,983.03	346,819.69	337,893.14	338,209.61	333,736.55
Scholarship-Wells Fargo	53,434.18	53,547.92	53,549.10	53,550.31	53,527.23	52,527.23
Operating Reserves	\$ 1,490,866.33	\$ 1,418,383.88	\$ 1,397,780.03	\$ 1,543,400.40	\$ 1,461,483.91	\$ 1,437,565.69
Capital Campaign	0.00	0.00	0.00	0.00	0.00	0.00
Des Moines Endowment	0.00	0.00	0.00	0.00	3,981.69	4,410.69
Dubuque Endowment	0.00	0.00	0.00	0.00	10,405.06	11,108.63
Lindberg Trust	182,242.73	182,242.73	150,555.33	150,555.33	150,555.33	149,358.23
Total Reserves	\$ 1,853,108.06	\$ 1,580,626.61	\$ 1,548,335.36	\$ 1,683,955.73	\$ 1,612,038.24	\$ 1,586,923.92

	January, 2015	February, 2015	March, 2015	April, 2015	May, 2015	June, 2015
Checking-Banker's Trust	\$ 224,157.78	\$ 225,218.72	\$ 474,592.09	\$ 500,783.87	\$ 579,092.66	\$ 469,288.38
Money Markets	704,534.28	704,660.41	705,530.30	705,804.94	706,070.72	\$ 708,578.94
Petty Cash	250.00	250.00	250.00	250.00	250.00	250.00
Investment-Banker's Trust	330,503.29	341,729.70	360,514.77	360,948.30	363,050.51	338,711.38
Scholarship-Wells Fargo	52,843.43	52,843.02	52,812.88	48,812.02	53,484.78	53,484.78
Operating Reserves	\$ 1,312,319.78	\$ 1,324,701.85	\$ 1,593,706.14	\$ 1,814,569.13	\$ 1,701,958.67	\$ 1,588,323.48
Capital Campaign	0.00	0.00	0.00	0.00	0.00	0.00
Lindberg Trust	183,561.79	183,561.79	186,585.83	186,585.83	186,585.83	182,242.73
Total Reserves	\$ 1,475,881.67	\$ 1,488,283.84	\$ 1,780,285.87	\$ 1,781,184.96	\$ 1,868,544.90	\$ 1,730,586.19

Cash & Investments

	July, 2014	August, 2014	September, 2014	October, 2014	November, 2014	December, 2014
Checking-Banker's Trust	\$ 280,007.59	\$ 379,720.77	\$ 335,829.11	\$ 341,307.02	\$ 353,430.89	\$ 324,713.31
Money Markets	702,630.78	702,740.96	703,456.36	703,595.70	703,721.62	704,399.22
Petty Cash	250.00	250.00	250.00	250.00	250.00	250.00
Investment-Banker's Trust	320,865.42	329,378.12	323,585.74	329,675.32	334,166.11	332,064.82
Scholarship-Wells Fargo	57,182.49	57,111.73	57,110.53	55,164.68	55,163.16	55,162.40
Operating Reserves	\$ 1,360,946.28	\$ 1,469,201.68	\$ 1,420,211.74	\$ 1,429,982.72	\$ 1,446,731.78	\$ 1,416,589.75
Capital Campaign	0.00	0.00	0.00	0.00	0.00	0.00
Lindberg Trust	169,028.10	169,028.10	165,460.82	165,460.82	165,460.82	163,561.79
Total Reserves	\$ 1,529,972.38	\$ 1,638,227.68	\$ 1,585,672.56	\$ 1,595,453.54	\$ 1,612,192.60	\$ 1,580,151.54

	January, 2014	February, 2014	March, 2014	April, 2014	May, 2014	June, 2014
Checking-Banker's Trust	\$ 99,429.14	\$ 77,695.93	\$ 270,749.86	\$ 341,856.23	\$ 382,811.53	\$ 341,984.02
Money Markets	750,782.14	700,888.24	701,596.53	701,710.30	701,824.13	\$ 702,513.05
Petty Cash	250.00	250.00	250.00	250.00	250.00	250.00
Investment-Banker's Trust	308,804.89	316,881.83	313,785.29	313,259.71	319,283.62	324,587.73
Scholarship-Wells Fargo	80,435.73	80,434.23	80,433.48	80,432.48	80,431.73	57,194.01
Operating Reserves	\$ 1,217,701.90	\$ 1,185,950.23	\$ 1,348,815.16	\$ 1,417,508.72	\$ 1,464,581.01	\$ 1,426,528.81
Capital Campaign	0.00	0.00	0.00	0.00	0.00	0.00
Lindberg Trust	161,701.89	161,701.89	164,948.81	164,948.81	164,948.81	169,028.10
Total Reserves	\$ 1,379,403.76	\$ 1,317,652.09	\$ 1,511,783.97	\$ 1,562,467.53	\$ 1,628,529.62	\$ 1,585,554.91

Special Olympics Iowa, Inc.
Statement of Activities - Subsidiary Schedule
For the Three Months Ending March 31, 2016

Run Date: April 13, 2016

	<u>Current Month</u> <u>This Year</u>	<u>Year to Date</u> <u>This Year</u>	<u>Ratio</u>	<u>YTD Budget</u> <u>This Year</u>	
<u>Promotion Revenue</u>					
3200-22-000	Revenue-Cargill Night	\$ 45.00	\$ 45.00	0.00	\$ 5,000.00
3200-26-310	Ames-Gourmet Gala	2,750.00	2,750.00	0.29	4,500.00
3200-26-320	Ames-ISU Polar Plunge	118,296.06	167,635.30	17.83	185,000.00
3200-28-510	Iowa City-Sponsor an Athlete	2,000.00	2,300.00	0.24	2,000.00
3200-29-000	Revenue-Golf Outing	0.00	208.52	0.02	0.00
3200-35-600	Torch Run-Miscellaneous	2,003.00	13,329.35	1.42	21,000.00
3200-35-602	Torch Run-T-Shirt Sales	1,724.00	1,736.00	0.18	0.00
3200-35-610	Torch Run-Dance/Auction	185.00	8,964.00	0.95	0.00
3200-35-625	Torch Run-Plunge-Des Moines	0.00	100.00	0.01	0.00
3200-35-630	Torch Run-Cop On Tops	0.00	1,950.00	0.21	0.00
3200-35-635	Torch Run-Plane Pull	1,765.00	22,669.00	2.41	0.00
3200-35-640	Torch Run-Over the Edge	260.00	20,410.00	2.17	0.00
3200-35-645	Torch Run-Half Marathon	2,420.00	3,870.00	0.41	9,500.00
3200-35-670	Torch Run-Dept.of Corrections	0.00	0.00	0.00	1,000.00
3200-35-680	Torch Run-Corporate Sponsors	2,500.00	10,500.10	1.12	15,000.00
3200-35-685	Torch Run-Plunge-Indianola	4,649.00	28,576.00	3.04	25,000.00
3200-35-690	Torch Run-Plunge-Council Bluff	20,002.62	22,954.76	2.44	22,500.00
3200-35-695	Torch Run-Plunge-Iowa City	9,195.00	9,575.00	1.02	10,000.00
3200-35-705	Torch Run-Plunge-Cedar Rapids	2,365.00	3,560.00	0.38	0.00
3200-35-720	Torch Run-Plunge-Waterloo	5,525.00	11,410.00	1.21	6,500.00
3200-35-730	Torch Run-Plunge-SE Iowa	2,445.00	3,445.00	0.37	18,000.00
3200-35-735	Torch Run-Plunge-NW Iowa	530.00	530.00	0.06	1,000.00
	Total Promotional Revenue	\$ 178,659.68	\$ 336,518.03	35.79	\$ 326,000.00
<u>Program Revenue</u>					
3300-61-000	Revenue-General Programs	\$ 0.00	\$ 0.00	0.00	\$ 2,560.00
3300-66-000	Revenue-Mid-Winter	3,980.00	12,162.00	1.29	23,796.00
3300-69-000	Revenue-Souvenirs	3,689.00	6,371.00	0.68	6,100.00
3300-73-000	Revenue-Unified Sports	800.00	800.00	0.09	0.00
3300-73-200	Unified Sports-Waverly	0.00	0.00	0.00	1,000.00
3300-75-000	Revenue-Winter Games	2,300.00	15,600.00	1.66	23,360.00
	Total Program Revenue	\$ 10,769.00	\$ 34,933.00	3.72	\$ 56,816.00
<u>Restricted Donations - Permanent</u>					
	Total Permanent Restrict.	\$ 0.00	\$ 0.00	0.00	\$ 0.00
<u>Interest/Dividend Income</u>					
	Total Interest/Dividends	\$ 0.00	\$ 0.00	0.00	\$ 0.00
<u>Market Valuation Adjustment</u>					
3500-00-000	Gain (Loss) on Investments	\$ 13,981.23	\$ 3,399.48	0.36	\$ 0.00
3500-83-000	Gain (Loss) on Investments	177.60	177.60	0.02	0.00
	Total Market Valuation Adjust.	\$ 14,158.83	\$ 3,577.08	0.38	\$ 0.00

Unaudited

Special Olympics Iowa, Inc.
Statement of Activities - Subsidiary Schedule
For the Three Months Ending March 31, 2016

Run Date: April 13, 2016

	<u>Current Month</u>	<u>Year to Date</u>	<u>Ratio</u>	<u>YTD Budget</u>	
	<u>This Year</u>	<u>This Year</u>		<u>This Year</u>	
5110-35-730-01	Plunge-SE Iowa-Transportation	24.18	44.93	0.00	0.00
5110-35-730-16	Plunge-SE Iowa-permits/contrac	0.00	0.00	0.00	100.00
5110-35-730-17	Plunge-SE Iowa-Meals	10.55	23.08	0.00	50.00
5110-35-735	Torch Run-Plunge-NW Iowa	1.80	1.80	0.00	0.00
5110-35-735-01	Plunge-NW Iowa - Transportation	28.70	28.70	0.00	0.00
5110-35-735-17	Plunge-NW Iowa-Meals/food	55.41	55.41	0.01	0.00
5110-43-000	Promotions-Individual Giving	0.00	0.00	0.00	2,500.00
	Total Promotional Expenses	11,565.53	30,084.16	3.20	16,090.00
<u>In-Kind Contributions - Promotions</u>					
5130-35-610	In Kind - TR Dance/Auction	0.00	8,068.05	0.86	0.00
	Total Promotional In-Kind	0.00	8,068.05	0.86	0.00
<u>Program Expense</u>					
6110-00-000	Program Expenses	13.97	1,613.97	0.17	0.00
6110-35-385-17	YoungAth-C.Bluffs-Meals	0.00	0.00	0.00	110.00
6110-61-000	Programs- General	277.69	1,328.31	0.14	280.00
6110-62-000	Programs- Bowling	0.00	21.94	0.00	0.00
6110-63-110	Challenge-Des Moines	232.50	232.50	0.02	0.00
6110-63-110-01	Challenge day-DM-Travel	0.00	0.00	0.00	25.00
6110-63-110-04	Challenge-DM-Shirts	0.00	0.00	0.00	580.00
6110-63-110-08	Challenge Day-DM-Suplies	31.77	85.63	0.01	0.00
6110-63-110-15	Challenge Day-DM-Awards	342.90	342.90	0.04	1,025.00
6110-63-110-17	Challenge Day-DM-Meals	222.35	222.35	0.02	0.00
6110-63-120	Challenge-Cedar Falls	342.91	342.91	0.04	0.00
6110-63-120-04	Challenge-C.Falls-Uniforms/shi	613.74	613.74	0.07	0.00
6110-63-140	Challenge-Carroll/Lake Cty	342.91	342.91	0.04	0.00
6110-65-320-03	Young Ath-DM-Facility rental	0.00	200.00	0.02	0.00
6110-65-320-04	Young Ath-DM-Uniforms	0.00	1,400.53	0.15	1,306.25
6110-65-320-09	Young Ath-DM-Supplies	0.00	53.83	0.01	0.00
6110-65-320-16	Young Ath-DM-Awards/plaques	0.00	176.51	0.02	0.00
6110-65-320-17	Young Ath-DM-Permits/contracts	0.00	370.11	0.04	0.00
6110-65-320-18	Young Ath-DM-Meals	0.00	335.78	0.04	0.00
6110-65-325-08	Young Ath-ankeny-Reg. expense	0.00	118.51	0.01	0.00
6110-65-340-17	Young Athletes-CFalls-Meals	0.00	0.00	0.00	515.00
6110-65-340-9	Young Ath-CFalls-Shirts/awards	0.00	176.51	0.02	0.00
6110-65-350-08	Play Day-C.Fals-Supplies	0.00	73.28	0.01	0.00
6110-65-350-17	Young Athletes-C Rapids-Meals	0.00	0.00	0.00	770.00
6110-65-350-9	Young Ath-Cedar Rapids-Shirt/a	0.00	176.51	0.02	0.00
6110-65-380-01	Young Athletes-Oskaloosa-Tran	0.00	0.00	0.00	170.00
6110-65-380-03	Oskaloosa play day-uniforms	0.00	0.00	0.00	855.00
6110-65-380-2	Young Ath-Osklaooosa-Supplies	0.00	39.62	0.00	0.00
6110-65-385	Young Athletes-Council Bluffs	0.00	0.00	0.00	940.00
6110-66-000	Programs- Mid-Winter	104.00	104.00	0.01	480.00
6110-66-000-01	Program-Mid-winter-Trnsporat	220.06	303.63	0.03	5,271.34
6110-66-000-02	Mid-Winter-Facility rental	844.50	844.50	0.09	2,100.00
6110-66-000-03	Mid Winter-Uniforms	0.00	1,476.71	0.16	294.50
6110-66-000-04	Mid Winter Tourn-Equipment ren	3,283.66	3,283.66	0.35	5,600.00
6110-66-000-06	Mid Winter Tourn-Hotels/housin	9,137.80	9,137.80	0.97	17,000.00
6110-66-000-08	Mid Winter - Supplies	91.57	108.40	0.01	35.00
6110-66-000-09	Mid Winter office supplies	0.00	0.00	0.00	150.00
6110-66-000-12	Mid-Winter Tourn-Printing	0.00	0.00	0.00	340.00
6110-66-000-14	Mid-Winter-Contracted Services	1,700.00	1,700.00	0.18	1,600.00
6110-66-000-17	MidWinter Tourn-Meals	437.44	525.90	0.06	3,230.00
6110-67-000	Programs- Scholarship	60.00	60.00	0.01	0.00

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		<u>This Year</u>	<u>This Year</u>		<u>This Year</u>
6130-75-000	In Kind - Winter Games	0.00	76,877.50	8.18	71,563.00
6130-78-000	In Kind - Adv Competetion	0.00	0.00	0.00	180.00
6130-79-000	In Kind - Training/Outreach	280.00	1,540.00	0.16	2,950.00
6130-82-500	In Kind-Healthy-Smiles	475.00	475.00	0.05	0.00
6130-82-520	In Kind-Healthy-Hearing	0.00	0.00	0.00	500.00
6130-82-550	In Kind-Healthy-Promotion	0.00	0.00	0.00	1,000.00
	Total Program In-Kind	<u>155,122.75</u>	<u>346,006.69</u>	36.80	<u>311,481.00</u>

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	<u>Current Month</u> <u>This Year</u>	<u>Year to Date</u> <u>This Year</u>	<u>Ratio</u>	<u>YTD Budget</u> <u>This Year</u>
REVENUE				
3110-00-000	\$ 1,450.00	\$ 5,857.97	0.62	\$ 8,000.00
3120-00-000	6,536.43	48,073.60	5.11	50,000.00
3130-00-000	1,200.00	2,200.00	0.23	2,499.99
3140-00-000	3,024.82	18,869.32	2.01	12,900.00
3145-00-000	1,405.56	2,367.17	0.25	6,249.99
3150-00-000	17,963.00	43,451.00	4.62	33,000.00
3155-00-000	14,240.00	42,720.00	4.54	40,000.00
3160-00-000	0.00	0.00	0.00	0.00
3165-00-000	0.00	0.00	0.00	0.00
3200-00-000	178,659.68	336,518.03	35.79	326,000.00
3300-00-000	10,769.00	34,933.00	3.72	56,816.00
3350-00-000	0.00	0.00	0.00	0.00
3355-00-000	0.00	0.00	0.00	0.00
3410-00-000	0.00	500.00	0.05	0.00
3420-00-000	0.00	0.00	0.00	0.00
3430-00-000	17,500.00	17,500.00	1.86	15,000.00
3440-00-000	0.00	0.00	0.00	0.00
3450-00-000	0.00	0.00	0.00	0.00
3450-83-000	0.00	0.00	0.00	0.00
3465-00-000	0.00	0.00	0.00	0.00
3470-00-000	9.99	453.73	0.05	0.00
3480-00-000	0.00	27,750.00	2.95	34,960.00
3490-00-000	155,122.75	354,074.74	37.66	311,481.00
3500-00-000	14,158.83	3,577.08	0.38	0.00
3505-00-000	(49.93)	(640.40)	(0.07)	0.00
3506-00-000	0.00	0.00	0.00	0.00
3600-00-000	0.00	0.00	0.00	0.00
Total Revenue	\$ 421,990.13	\$ 938,205.24	99.78	\$ 896,906.98

EXPENSES**HUMAN RESOURCES**

4110-00-000	\$ 90,695.19	\$ 277,908.28	29.56	\$ 289,269.00
4120-00-000	0.00	0.00	0.00	4,500.00
4130-00-000	(2,865.97)	(8,141.81)	(0.87)	(6,000.00)
4200-00-000	768.50	2,464.50	0.26	2,385.00
4210-00-000	7,700.96	21,699.08	2.31	21,900.00
4220-00-000	0.00	0.00	0.00	0.00
4230-00-000	13,237.23	33,094.83	3.52	31,500.00
4240-00-000	1,927.34	5,548.46	0.59	5,100.00
4245-00-000	0.00	0.00	0.00	600.00
4250-00-000	68.80	385.56	0.04	0.00
4255-00-000	0.00	0.00	0.00	0.00
4260-00-000	0.00	4,428.19	0.47	0.00
4270-00-000	0.00	0.00	0.00	0.00
Human Resources Subtotal	111,532.05	337,387.09	35.88	349,254.00
4280-00-000	(111,530.45)	(337,385.49)	(35.88)	(349,254.00)
Total Human Resources	1.60	1.60	0.00	0.00

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DEVELOPMENT EXPENSES					
5110-00-000	Promotion Expenses	11,565.53	30,084.16	3.20	16,090.00
5120-00-000	Awards	0.00	0.00	0.00	0.00
5130-00-000	In Kind - Promotions	0.00	0.00	0.00	0.00
5130-35-601	In Kind - TR Registration	0.00	0.00	0.00	0.00
5130-35-602	In Kind - TR T-Shirt Sales	0.00	0.00	0.00	0.00
5130-35-605	In Kind - TR Convoy	0.00	0.00	0.00	0.00
5130-35-607	In Kind - Torch Run Golf	0.00	0.00	0.00	0.00
5130-35-610	In Kind - TR Dance/Auction	0.00	8,068.05	0.86	0.00
5130-35-615	In Kind - TR Texas Hold 'Em	0.00	0.00	0.00	0.00
5130-35-620	In Kind - TR Plunge-Sioux City	0.00	0.00	0.00	0.00
5130-35-625	In Kind - TR Plunge-Des Moines	0.00	0.00	0.00	0.00
5130-35-630	In Kind - TR Cop On Tops	0.00	0.00	0.00	0.00
5130-35-635	In Kind - TR Plane Pull	0.00	0.00	0.00	0.00
5130-35-640	In Kind - TR Over the Edge	0.00	0.00	0.00	0.00
5130-35-645	In Kind - TR Half Marathon	0.00	0.00	0.00	0.00
5130-35-650	In Kind - TR Football Raffle	0.00	0.00	0.00	0.00
5130-35-685	In Kind - TR Plunge-Indianola	0.00	0.00	0.00	0.00
5130-35-690	In Kind - TR Plunge-C Bluffs	0.00	0.00	0.00	0.00
5130-35-695	In Kind - TR Plunge-Iowa City	0.00	0.00	0.00	0.00
5130-35-700	In Kind - TR Super Plunge	0.00	0.00	0.00	0.00
5130-35-705	In Kind - TR Plunge-Cedar Rap	0.00	0.00	0.00	0.00
5130-35-710	In Kind - TR Plunge-Dubuque	0.00	0.00	0.00	0.00
5130-35-715	In Kind - TR Plunge-Davenport	0.00	0.00	0.00	0.00
5130-35-720	In Kind - TR Plunge-Waterloo	0.00	0.00	0.00	0.00
5130-35-725	In Kind - TR Plunge-Ft. Dodge	0.00	0.00	0.00	0.00
5130-35-730	In Kind - TR Plunge-SE Iowa	0.00	0.00	0.00	0.00
5140-00-000	General Develop. Supplies	17.04	17.04	0.00	195.00
5145-00-000	Big 12 Expenses	0.00	0.00	0.00	0.00
5150-00-000	Conferences & Meetings	75.00	131.68	0.01	350.00
5160-00-000	Automobile Expenses	352.02	757.01	0.08	506.25
5165-00-000	Building Maintenance	123.17	835.40	0.09	332.97
5167-00-000	Building Interest	0.00	0.00	0.00	0.00
5170-00-000	Hotels/Meals/Incidentals	414.66	379.13	0.04	530.00
5175-00-000	Torch Run Conference	0.00	0.00	0.00	0.00
5180-00-000	Fundraising	0.00	1,520.11	0.16	0.00
5180-00-000-11	Development - Photo	0.00	0.00	0.00	0.00
5190-00-000	Printing	605.87	830.53	0.09	322.50
5200-00-000	Dues & Subscriptions	98.00	165.79	0.02	400.00
5210-00-000	Public Relations	0.00	54.99	0.01	0.00
5220-00-000	Telephone/FAX/Internet	191.86	502.38	0.05	555.00
5250-00-000	Development Payroll	23,363.53	71,822.98	7.64	65,624.49
5260-00-000	Temporary Labor	0.00	0.00	0.00	0.00
5265-00-000	Development Insurance	0.00	3,070.89	0.33	2,328.77
5270-00-000	Bank Charges	0.00	0.00	0.00	0.00
5280-00-000	Board of Director Expenses	0.00	0.00	0.00	26.40
5290-00-000	Depreciation & Amortization	1,471.49	4,459.98	0.47	4,556.43
5300-00-000	Equipment Lease & Repair	4.34	13.02	0.00	72.00
5310-00-000	Audit Fees	0.00	0.00	0.00	0.00
5315-00-000	Flowers & Gifts	5.08	32.05	0.00	23.40
5320-00-000	Legal Fees	0.00	0.00	0.00	50.00
5330-00-000	Garden Expense	5.55	5.55	0.00	14.12
5340-00-000	Office Supplies	56.89	119.63	0.01	300.00
5350-00-000	Permits & Licenses	0.00	0.00	0.00	200.00
5370-00-000	Postage & Shipping	33.92	277.16	0.03	303.00
5375-00-000	Telemarket Expenses	(2,596.60)	12,216.46	1.30	11,550.00
5380-00-000	Computer and Maintenance	590.49	1,440.44	0.15	870.97
5385-00-000	Development Utilities	316.74	1,222.70	0.13	947.46
5390-00-000	Volunteer Hours Donated	0.00	0.00	0.00	0.00

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Total Development Expenses	<u>36,694.58</u>	<u>138,027.13</u>	14.68	<u>106,148.76</u>

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<u>PROGRAM EXPENSES</u>					
6110-00-000	Program Expenses	22,721.13	109,183.20	11.61	127,479.34
6120-00-000	Awards	0.00	12,701.86	1.35	21,500.00
6130-00-000	In Kind Contributions	155,122.75	346,006.69	36.80	311,481.00
6140-00-000	General Program Supplies	222.83	271.38	0.03	900.00
6145-00-000	Big 12 Expenses	0.00	212.20	0.02	0.00
6150-00-000	Conferences & Meetings	330.00	4,506.94	0.48	2,950.00
6155-00-000-09	Program-office supplies	0.00	0.00	0.00	600.00
6160-00-000	Automobile Expenses	1,141.35	1,780.51	0.19	1,518.75
6165-00-000	Building Maintenance	417.78	2,675.83	0.28	1,152.54
6166-00-000	Criminal Background Checks	396.00	984.00	0.10	1,650.00
6167-00-000	Building Interest	0.00	0.00	0.00	0.00
6170-00-000	Hotels/Meals/Incidentals	810.46	1,044.07	0.11	3,850.00
6175-00-000	National Games Expenses	0.00	0.00	0.00	0.00
6176-00-000	Team Iowa NG Expenses	0.00	0.00	0.00	0.00
6180-00-000	Long Range Planning	0.00	0.00	0.00	0.00
6190-00-000	Printing	4,522.66	5,558.33	0.59	2,580.00
6200-00-000	Dues & Subscriptions	392.00	663.16	0.07	3,200.00
6210-00-000	Public Relations	500.75	500.75	0.05	0.00
6220-00-000	Telephone/FAX/Internet	319.76	837.29	0.09	925.00
6240-00-000	Area Compensation	0.00	0.00	0.00	0.00
6250-00-000	Programs Payroll	79,243.06	240,967.96	25.63	234,288.87
6255-00-000-00	Professional Development	0.00	0.00	0.00	0.00
6260-00-000	Liability Insurance	4,463.00	5,187.00	0.55	0.00
6265-00-000	Program Insurance	0.00	11,678.87	1.24	8,057.23
6270-00-000	Bank Charges	0.00	0.00	0.00	0.00
6280-00-000	Board of Director Expenses	0.00	0.00	0.00	26.40
6290-00-000	Depreciation & Amortization	4,990.91	15,061.33	1.60	15,764.58
6300-00-000	Equipment Lease & Repair	34.73	104.19	0.01	576.00
6310-00-000	Audit Fees	0.00	0.00	0.00	0.00
6315-00-000	Flowers & Gifts	40.66	256.40	0.03	187.20
6320-00-000	Legal Fees	0.00	0.00	0.00	80.00
6330-00-000	Garden Expense	18.83	18.83	0.00	48.88
6340-00-000	Office Supplies	455.10	1,093.23	0.12	2,400.00
6350-00-000	Permits & Licenses	0.00	0.00	0.00	50.00
6360-00-000	SOI Accreditation Fee	34,657.25	34,657.25	3.69	34,000.00
6370-00-000	Postage & Shipping	271.32	2,217.27	0.24	2,424.00
6375-00-000	Public Education	8,551.53	8,551.53	0.91	7,950.00
6380-00-000	Computer and Maintenance	2,002.78	4,881.27	0.52	3,013.43
6381-00-000	Prog Utilities	1,074.31	4,108.24	0.44	3,278.04
6385-00-000	Volunteer Recruitment	3,664.94	3,664.94	0.39	3,300.00
6390-00-000	Volunteer Hours Donated	0.00	0.00	0.00	0.00
	Total Program Expenses	326,365.89	819,374.52	87.14	795,231.26

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<u>ADMINISTRATIVE EXPENSES</u>					
7130-00-000	Audit Fees	1,300.00	4,800.00	0.51	0.00
7140-00-000	Automotive Expenses	0.00	0.00	0.00	0.00
7150-00-000	Bank Charges/Interest Expense	834.60	2,060.66	0.22	1,725.00
7160-00-000	Board of Director Expenses	0.00	0.00	0.00	27.20
7165-00-000	Building Maintenance	47.05	248.43	0.03	165.00
7166-00-000	Building Interest	0.00	0.00	0.00	0.00
7170-00-000	Big 12 Expenses	0.00	0.00	0.00	0.00
7180-00-000	Conferences & Meetings	0.00	0.00	0.00	0.00
7190-00-000	Depreciation & Amortization	562.05	1,552.04	0.17	2,257.89
7200-00-000	Dues & Subscriptions	0.00	0.00	0.00	200.00
7210-00-000	Equipment Lease & Repair	4.34	13.02	0.00	72.00
7220-00-000	Equipment Repair	0.00	0.00	0.00	0.00
7225-00-000	Flowers & Gifts	5.08	32.05	0.00	23.40
7230-00-000	Gas & Mileage	0.00	0.00	0.00	0.00
7240-00-000	Hotels/Meals/Incidentals	0.00	0.00	0.00	0.00
7245-00-000	In-Kind Donations	0.00	0.00	0.00	0.00
7250-00-000	Legal Fees	0.00	0.00	0.00	50.00
7255-00-000	Professional Development	0.00	0.00	0.00	0.00
7260-00-000	Garden Expense	2.12	2.12	0.00	7.00
7270-00-000	Office Supplies	56.89	119.63	0.01	300.00
7280-00-000	Postage & Shipping	33.91	277.15	0.03	303.00
7285-00-000	Permits & Licenses	0.00	0.00	0.00	322.50
7290-00-000	Printing	166.33	295.78	0.03	0.00
7295-00-000	Investment Managment fees	500.75	500.75	0.05	0.00
7300-00-000	Public Relations	(500.75)	(500.75)	(0.05)	0.00
7305-00-000	Supplies for staff/shirts,etc	15.93	107.05	0.01	30.00
7310-00-000	SOI Assessment	0.00	0.00	0.00	0.00
7320-00-000	Telephone/FAX/Internet	127.90	334.91	0.04	370.00
7340-00-000	Computer and Maintenance	225.54	510.60	0.05	431.60
7350-00-000	Administrative Payroll	8,923.86	24,594.56	2.62	28,926.90
7360-00-000	Admin Utilities	120.98	416.42	0.04	469.50
7370-00-000	Insurance	0.00	1,341.24	0.14	1,154.00
	Total Administrative Expenses	12,426.58	36,705.66	3.90	36,834.99
	Total Expenses	375,488.65	994,108.91	105.73	938,215.01
	Profit (Loss) from Operations	\$ 46,501.48	\$ (55,903.67)	(5.95)	\$ (41,308.03)
<u>CAPITAL CAMPAIGN REVENUE</u>					
9100-00-000	Capital Campaign Pledges	\$ 0.00	\$ 0.00	0.00	\$ 0.00
9101-00-000	Cap. Campaign Pledges Deferred	0.00	0.00	0.00	0.00
9110-00-000	Capital Camp. In-Kind Donation	0.00	0.00	0.00	0.00
9120-00-000	Capital Camp. Bricks	0.00	0.00	0.00	0.00
9150-00-000	Capital Campaign Interest	0.00	0.00	0.00	0.00
9155-00-000	Capital Camp. Investment Gain	0.00	0.00	0.00	0.00
9190-00-000	Campaign Pledge for Operations	0.00	0.00	0.00	0.00
9200-00-000	Capital Campaign Expenses	0.00	0.00	0.00	0.00
	Net Capital Campaign	\$ 0.00	\$ 0.00	0.00	\$ 0.00

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Profit (Loss) Before Depreciation	\$ 0.00	\$ 0.00	0.00	\$ 0.00
 <u>DEPRECIATION AND AMORTIZATION</u>				
5290-00-000 Depreciation & Amortization	\$ (1,471.49)	\$ (4,459.98)	(0.47)	\$ (4,556.43)
6290-00-000 Depreciation & Amortization	(4,990.91)	(15,061.33)	(1.60)	(15,764.58)
7190-00-000 Depreciation & Amortization	(562.05)	(1,552.04)	(0.17)	(2,257.89)
	<u>(7,024.45)</u>	<u>(21,073.35)</u>	(2.24)	<u>(22,578.90)</u>
 Net Income (Loss)	 \$ 39,477.03	 \$ (76,977.02)	 (8.19)	 \$ (63,886.93)

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